

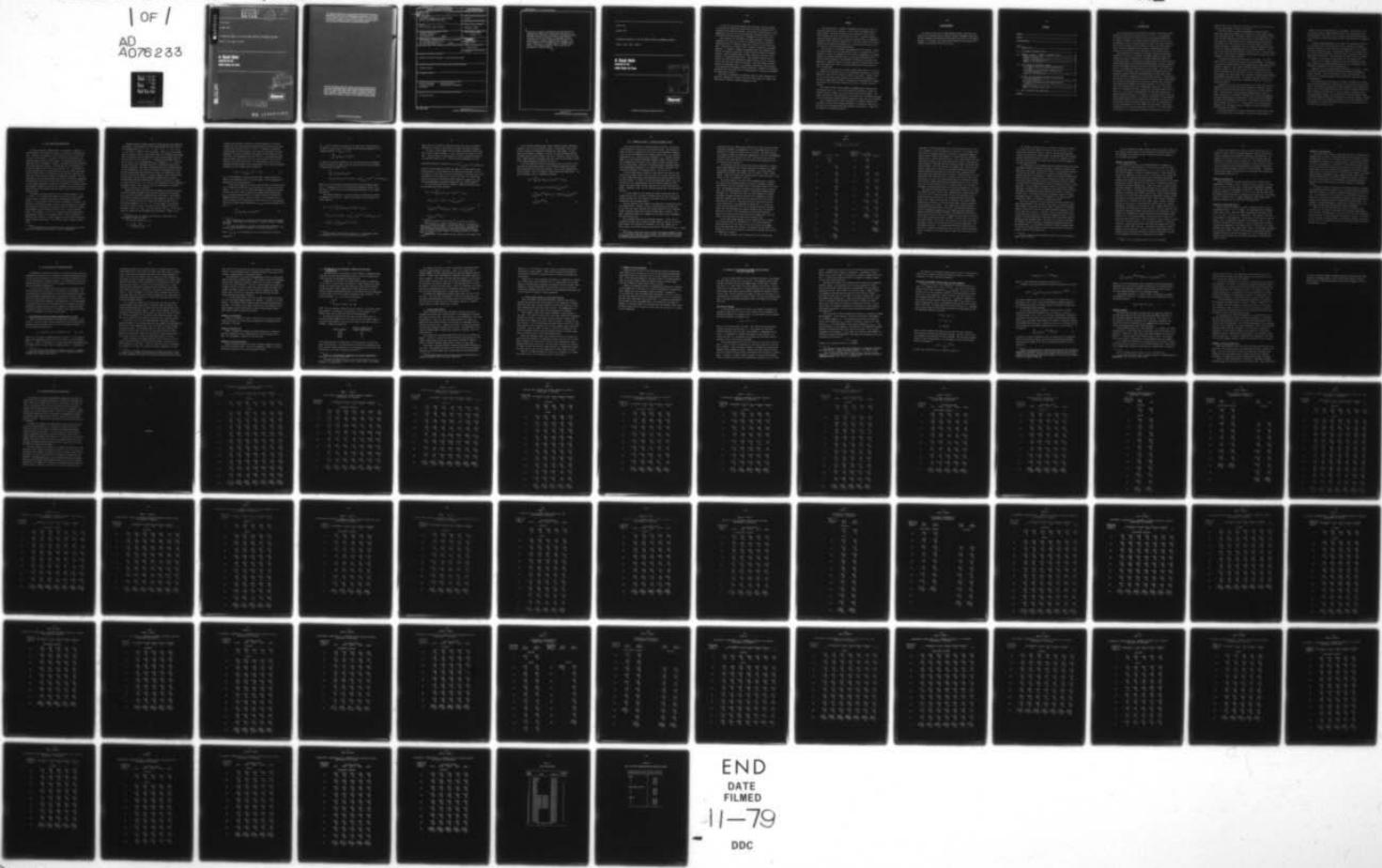
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A SEQUENTIAL ANALYSIS OF THE AIR FORCE OFFICER'S RETIREMENT DEC--ETC(U)  
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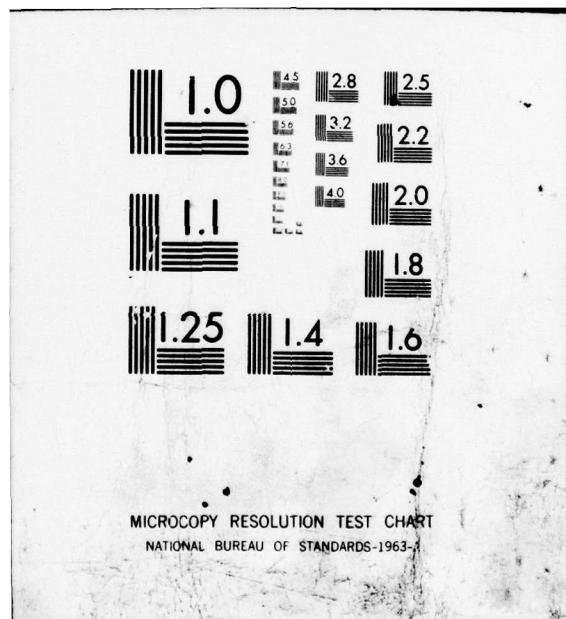
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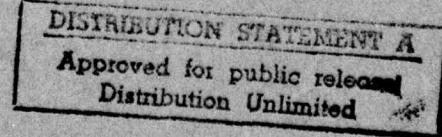
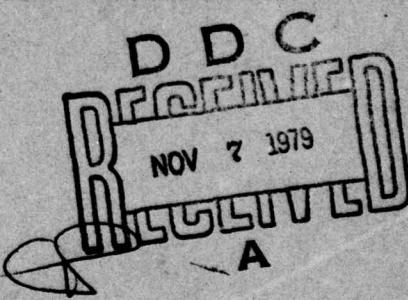
October 1979

A SEQUENTIAL ANALYSIS OF THE AIR FORCE OFFICER'S RETIREMENT DECISION

Glenn A. Gotz, John J. McCall

**A Rand Note**  
prepared for the  
United States Air Force

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→ A stochastic dynamic programming model that explicitly examines the incentives to retire from the military is developed and numerically evaluated. The dynamic program includes the most significant institutional factors affecting an Air Force Officer's retirement decision; actual data on promotion probabilities, officer's pay and allowances, and retirement pay are embedded in the model. The note is a progress report; research generalizing the model presented in this note will be presented in a future report.

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PREFACE

As the cost of defense manpower has increased, various elements of the military compensation system have come under examination by the Congress and the Executive Branch. Particularly visible because of its magnitude is the cost of the non-disability retirement system, and it is possible that this system will be changed in the next few years.

The evaluation of alternative retirement systems is necessarily incomplete if it does not account for changed incentives, and hence changed patterns of retention, among those subject to the revised systems. This Note is a progress report on Rand's research on retirement behavior. It develops a dynamic programming model that explicitly examines the financial incentives to retire under alternative retirement systems. Research generalizing the model presented here will be published in a forthcoming Rand Report. This research accounts for differences in tastes and opportunities among officers, and for transient factors that may alter retention decisions. The final stage of Rand's research on retirement will be to estimate statistically the parameters of the generalized retirement decision model and to examine the retention, personnel force structure, and cost implications of alternative personnel and compensation policies.

This Note was prepared for the Deputy Chief of Staff, Manpower and Personnel, Headquarters, United States Air Force, under the Project AIR FORCE project "Officer Personnel Management Study."

SUMMARY

This Note develops a dynamic programming decision model that explicitly examines the incentives to retire under alternative retirement systems. The model includes the most important institutional factors affecting an Air Force officer's career: promotion probabilities and timing, regular force integration probabilities, and mandatory separation and retirement probabilities. The model embeds the officer's income for each potential combination of future grade and year of service and his civilian income opportunities.

Two versions of the dynamic programming model are examined. First, the decision model for the risk-neutral officer is developed and the incentives to retire are examined for the current nondisability retirement system, the proposed Uniformed Services Retirement Modernization Act, and the recent proposal by the President's Commission on Military Compensation. Numerical results for these cases are presented using actual data from Fiscal Year 1970 for nonflying officers who entered the Air Force through ROTC.

Analysis of the current retirement system lends support to the common belief that retirement pay is an overwhelming inducement for officers beyond the tenth year of service to remain in the force. However, analysis of the two other plans indicates the possibility of designing alternative systems wherein officer's incentives are fundamentally changed, yet without inflicting large deleterious effects on present values of incomes.

The second version of the dynamic programming model addresses the risk-aversion case, i.e., Air Force officers are assumed to prefer the average value of a gamble over actual participation in the gamble. Because the results of this analysis do not greatly alter conclusions reached in the risk neutral setting, extensive numerical results are not presented.

The remaining tasks in Rand's analysis of retirement behavior are to develop a theory of how retention behavior is related to financial incentives, and to estimate these relationships statistically. These are the subjects of forthcoming reports.

ACKNOWLEDGMENTS

The authors would like to thank Misako Fujisaki, who did an excellent job of computerizing a flexible dynamic programming algorithm, and Fred Finnegan, who developed the empirical data used in the dynamic programs. The authors also thank Gordon Crawford and Susan Hosek for comments on an earlier draft of this note.

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I. INTRODUCTION

The existing military non-disability retirement system may undergo significant modification within the next few years. The Department of Defense submitted the Uniformed Services Retirement Modernization Act (RMA) to Congress; the Defense Manpower Commission and other military manpower critics proposed various revisions to the rules governing tenure and retirement vesting privileges; and the President's Commission on Military Compensation has recently recommended substantial changes to the structure of the compensation and retirement system.

The evaluation of alternative retirement systems is necessarily incomplete if it does not consider the changed incentives and, hence, changed patterns of retention and retirement among those subject to the revised systems. This Note is a progress report on research directed toward quantifying the relationships among personnel policies, compensation and retirement policies, and officer retention and retirement behavior. The research has progressed in three stages. The first stage, the subject of this Note, was to characterize the method by which an individual (present-value-of-income-maximizing) officer might choose the best timing for separating or retiring from the force. This approach concentrates on the financial incentives facing the officer--those financial incentives being affected by promotion, regular force integration, and separation and mandatory retirement policies. Of course, factors other than financial ones affect individuals' decisions. The second stage of the research has been to generalize the model presented in this Note, i.e., to account for heterogeneity in tastes and opportunities among individual officers and to account for transient factors which may disturb retention decisions. The explicit introduction of heterogeneity and transient factors can profoundly alter predictions of retention behavior under alternative policy regimes and, hence, the desirability of these alternatives. For this reason we do not dwell on the policy implications of the results contained in this Note. The final stage of the research is to statistically estimate the parameters of the more

general model and to examine the retention, personnel force structure, and cost implications of policy alternatives.

This Note develops a dynamic programming retirement decision model that explicitly examines the incentives to retire under alternative retirement systems. The model includes the most important institutional factors affecting an Air Force officer's retirement decision. The inclusion of these institutional considerations has complicated the analysis to such an extent that we have been unable to prove any general theorems. Consequently, we have resorted to numerical evaluation of the dynamic programming model of retirement behavior. As far as we know, this numerical analysis is unique in that it contains actual data on Air Force officers' promotion probabilities, officers' pay and allowances, and retirement benefits.

The numerical analysis was performed in two stages. The first stage treats the case where officers are risk indifferent. The analysis is relatively straightforward, being unencumbered by complicated utility-theoretic arguments. The optimal retirement behavior derived from numerical analysis of this risk neutral case is consistent with the actual retirement patterns observed in Air Force retention statistics. This suggests that this version of our dynamic retirement model possesses considerable explanatory power. On average, *Air Force officers do behave as if they were making their retirement decisions in an optimal sequential fashion.*

Assuming the truth of this proposition, we altered several key parameters in the model and observed the behavioral responses. The parameters included civilian pay levels, military pay, and the discount rate. The provisions of the Retirement Modernization Act and the recent proposal of the President's Commission on Military Compensation were also modelled and the sensitivity of these results were examined by varying the parameters listed above. The purpose of these sensitivity analyses was to determine the robustness of conclusions about changes to the retirement system to changes in these key parameters. Our conclusions are robust.

The second stage of our analysis addresses the risk aversion case, i.e., Air Force officers are assumed to prefer the average value of

a gamble over actual participation in the gamble. Presentation of the risk averse analysis roughly parallels that of the risk neutral case. The exception is that results of the sensitivity analyses and alternative retirement systems are summarized rather than presented in extensive tables.

A dynamic programming model of retirement is developed in Section II for officers who are indifferent to risk. Section III contains a numerical analysis of the risk neutral retirement model for the current Air Force retirement system. The numerical results are presented first for a base case with parameter values set equal to those in effect during the 1970 fiscal year. The sensitivity of these results is examined for changes in civilian pay, military pay, and the discount rate.

Section IV is a numerical analysis of the two alternative retirement systems, the Retirement Modernization Act and the proposal by the President's Commission on Military Compensation.

Analysis of the risk averse model is presented in Section V. First, the utility function is presented and certain technical problems are briefly reviewed. Then, the procedure by which risk aversion is inserted into the dynamic program is described and the numerical results are summarized.

The concluding section discusses the policy relevance of our findings and outlines additional research that will be reported in subsequent papers. The additional research includes estimation of retirement functions using the data developed here on the costs of leaving the military. These statistical functions will be used to predict retirement rates under alternative systems. The contribution of the risk aversion model to improving predictions about retirement rates will be assessed. Finally, these results will be integrated to conduct a full system evaluation of the impacts of alternative retirement systems on the structure and cost of the Air Force officer corps.

## II. THE DYNAMIC RETIREMENT MODEL

We have developed a dynamic model of retirement to enhance our understanding of the behavioral effects of alternative retirement systems. Officers are assumed to be risk-neutral, that is, they choose to stay or leave solely on the basis of which choice maximizes the expected present value of future income. No adjustments are made for differences in the riskiness of income. The dynamic program calculates the return from each decision. The complete set of calculations includes the higher value of the return function, i.e., the maximum expected present value, the optimal decision (stay or leave) associated with the higher value of the return function, and the difference between the returns from the optimal and suboptimal decisions. The last calculation, the difference between the returns, reveals the importance of making the correct decision and later will provide strong clues as to the probable responses of officers to alternative retirement systems. The analysis explicitly considers the supplement to post-Air Force income flowing from the pension that has been accrued at the retirement decision point.

The dynamic retirement model has the following structure. Let  $i = 1, 2, 3, \dots, 26$ , denote the twenty-six mutually exclusive combinations of grade, promotion timing group, and component (regular or reserve). In the analysis each of these combinations is a state. The grades run from captain through colonel. For each grade above captain, each promotion timing group is a range of years of service for having been promoted to that grade and there are four of these ranges per grade.\* For example,  $i = 10$  ( $i = 9$ ) represents regular major having been promoted to major in the eighth, ninth or tenth (eleventh or twelfth) year of service. States numbered one and two are reserve and regular captain respectively. The civilian state is numbered twenty-seven.

---

\* See the Appendix for the detailed state listing and the years of service over which effective dates of rank were aggregated.

Movement among the grades, promotion timing groups, and components are assumed to be generated by a first-order Markov chain with transition probabilities  $P_{ijt}$ ,  $i = 1, 2, \dots, 26$ ;  $j = 1, 2, \dots, 27$ ;  $t = 4, 5, \dots, 30$ , where  $t$  refers to year of service. Thus,  $P_{ijt}$  is the probability of going to state  $j$ , say, regular major, in the next period given that this period's state occupied is  $i$ , say, reserve captain, and the year of service in this period is  $t$ . Demotions are extremely rare in the Air Force so it is assumed that  $P_{ijt} = 0$  whenever  $j < i$ . This, of course, implies that the Markov matrix  $P$  of transition probabilities is upper triangular. The upper triangular portion of the Markov matrix is also dominated by zero entries reflecting the impossibility of most one-period promotions like captain to colonel, the assumed zero probability of moving from regular to reserve component, and certain obvious restrictions on moving from one promotion timing group to another. The individual faces the Markov matrix  $P$  only if he chooses to remain at least one more year, i.e., the  $P_{ijt}$  are conditional on not voluntarily leaving the force. Note that  $P_{1,27,t}$  is the probability of being involuntarily separated or retired.

Military pay (basic pay plus basic allowances for quarters and subsistence)\* depends on grade level and year of service and is denoted by  $m_{it}$  where the subscript ranges have been noted above. Furthermore, if an officer leaves the force from  $i$  upon completing  $t$  years of service, the fraction of basic pay that is collected per period is  $r_t$ , the pension parameter,  $0 \leq r_t < 1$ .\*\* At each stage of the decision process an officer in state  $i$  may leave the Air Force and receive a retirement income of  $r_t (m_{it} - a_{it})$  each period, where  $a_{it}$  is the allowances not counted in the retirement pay calculations. Search in the

---

\* Allowances are not taxable and basic pay is calculated on an after federal income tax basis.

\*\* The current formula for  $r_t$  is:

$$r_t = \begin{cases} 0 & \text{if } t < 20 \\ .025t & \text{if } 20 \leq t < 30 \\ .75 & \text{if } t \geq 30 \end{cases}$$

civilian labor market is assumed to proceed immediately in optimal fashion with  $C_t(i)$  denoting the optimal return from search with state  $i$  having been achieved in the Air Force.\* In general, a different civilian wage offer distribution,  $F_{it}$ , might be associated with each grade/year of service combination from which the individual left the Air Force, the presumption being that there is a relationship between grade achieved, age at entry into the civilian labor force, and productivity in the civilian sector. For now we merely note that the expected discounted return from leaving the Air Force now and searching optimally in the civilian sector is given by:

$$r_t (m_{it} - a_{it}) \sum_{j=t+1}^{\infty} s_{tj} \beta^{j-t} + C_t(i) . \quad (1)$$

$s_{tj}$  is the probability of surviving until year  $j$  given survival at  $t$  and  $\beta$  is the discount factor ( $\beta = 1/(1+\rho)$  where  $\rho$  is the individual's marginal rate of time preference).

If the officer chooses to remain in the Air Force, he moves according to transition probability  $P_{ijt}$  from state  $i$  to state  $j$  in the next period. If  $j \leq 26$ , i.e., he is not involuntarily separated or retired from the Air Force, then he receives the single period compensation  $m_{j,t+1}$  and again chooses whether to remain or leave and receives the optimal return of  $V_{t+1}(j)$ . The exact value of  $j$  is unknown, but the return at period  $t+1$  to remaining in the Air Force at  $t$  is the expected value of the single period compensation,  $m_{j,t+1}$ , plus the optimal return at  $t+1$ .

$$\sum_{j=1}^{26} P_{ijt} (m_{j,t+1} + V_{t+1}(j)) . ** \quad (2)$$

---

\* For a discussion of this finite horizon search model, see Lippman and McCall, "The Economics of Job Search: A Survey," *Economic Inquiry*, June 1976.

\*\* In this and subsequent equations the transition probability  $P_{ijt}$  includes the probability of survival to  $t+1$  given survival at  $t$ .

27  
Thus  $1 - \sum_{j=1}^{26} P_{ijt}$  is the probability of not surviving till  $t+1$  given survival at  $t$ .

At  $t$  years of service his return for the next year is discounted by  $\beta$  so that the total return from staying in and behaving optimally for the remaining periods, if  $P_{i,27,t} = 0$  is

$$\beta \sum_{j=i}^{26} P_{ijt} (m_{j,t+1} + v_{t+1}(j)) \quad (3)$$

If there is a nonzero probability that the officer will be terminated even if he desires to remain, then the return associated with becoming a civilian must be added to (3):

$$\begin{aligned} & \beta \sum_{j=i}^{26} P_{ijt} (m_{j,t+1} + v_{t+1}(j)) \\ & + P_{i,27,t} [\beta s_{t,t+1} x_{it} + r_{it} (m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} + c_t(i)] / s_{t,t+1} \end{aligned} \quad (4)$$

where  $x_{it}$  is any severance pay associated with the involuntary separation.\* Expression (4) is the return from choosing to remain in the Air Force at least one more year and behaving optimally for the remaining periods.

The optimal decision at  $t$ , stay or leave, is obtained by choosing the maximum of (1) and (4). Thus, we have derived the following functional equation:

$$\begin{aligned} v_t(i) = \max & \{ \beta \sum_{j=i}^{26} P_{ijt} (m_{j,t+1} + v_{t+1}(j)) + P_{i,27,t} \\ & [\beta s_{t,t+1} x_{it} + r_{it} (m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} + c_t(i)] / s_{t,t+1}; (5) \\ & r_t (m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} + c_t(i) \} \end{aligned}$$

\*In the current system severance pay,  $x_{it}$ , is only paid to those not eligible to retire, so if  $r_t$  is positive  $x_{it}$  is zero.

where  $V_t(i)$  is the expected discounted return when the decisionmaker (officer) is in state  $i$  and follows an optimal retirement strategy.

At first, it was thought that the optimal retirement policy would have a fairly simple structure. So far, this has not proved to be the case. For this reason it was decided to perform a numerical analysis of a modified version of (5). Search has been eliminated from the

functional equation by replacing  $C_t(i)$  with  $\sum_{j=t+1}^T s_{tj} \beta^{j-t} w_{ij}$  where  $w_{ij}$

are the civilian wages the officer can expect to receive when he has achieved state  $i$  at retirement and the time since retirement is  $j-t+1$ .  $T$  is taken to be the year of service equivalent of sixty-five years old.\* In addition to the elimination of search, note that (5) assumes that officers have perfect information about promotion, augmentation, and force-out/mandatory retirement probabilities and civilian wages.\*\*

In the following section we consider a numerical analysis using the following functional equation:

$$\begin{aligned} V_t(i) = \max \{ & \beta \sum_{j=1}^{26} P_{ijt} (m_{j,t+1} + V_{t+1}(j)) + P_{i,27,t} \\ & [\beta s_{t,t+1} x_{it} + r_t (m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} \\ & + \sum_{k=t+1}^T s_{tk} \beta^{k-t} w_{ik}] / s_{t,t+1}; r_t (m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} \\ & + \sum_{k=t+1}^T s_{tk} \beta^{k-t} w_{ik} \} . \end{aligned} \tag{6}$$

\* Pensions acquired after leaving the Air Force are ignored.

\*\* The assumption of perfect information about  $P$ , the transition matrix, is not very stringent. The *Air Force Times*, a weekly publication found on virtually every Air Force installation, publishes detailed breakdowns of promotions by component, aeronautical rating, etc. Also, the infrequent changes in promotion policies are usually known in advance.

Augmentation is the movement from the reserve to the regular component.

This functional equation must satisfy several boundary conditions imposed by the Air Force promotion system. Specifically, there exists a year of service for mandatory retirement for each grade. At that year the individual is assumed to receive the same retirement pay and civilian pay as he would receive if he were a voluntary retiree at that year. These mandatory retirement years are clear in the context of each of the cases presented in Chapters III and IV.

It is our expectation that the retention rate for a group of officers will be positively related to the difference between the return from staying and the return from leaving. Thus, in the following section we present a cost of leaving for each state/stage combination. The cost of leaving,  $c_t(i)$ , is defined as follows:

$$\begin{aligned} c_t(i) &\stackrel{26}{\equiv} \beta \sum_{j=i} P_{ijt} [m_{j,t+1} + v_{t+1}(j)] + P_{i,27,t} \\ &\quad [\beta s_{t,t+1} x_{it} + r_t(m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} \\ &\quad + \sum_{k=t+1}^T s_{tk} \beta^{k-t} w_{ik}] / s_{t,t+1} - r_t(m_{it} - a_{it}) \sum_{k=t+1}^{\infty} s_{tk} \beta^{k-t} \\ &\quad - \sum_{k=t+1}^T s_{tk} \beta^{k-t} w_{ik} \quad (7) \end{aligned}$$

### III. NUMERICAL RESULTS: CURRENT RETIREMENT SYSTEM

This section provides a detailed numerical analysis of the functional equation (6) derived in the previous section. The analysis is unique in that it contains Air Force data on the promotion, augmentation, and force-out/mandatory retirement probabilities,  $P_{ijt}$ , military compensation,  $m_{it}$ , and the pension parameters,  $r_{it}$ . Data on civilian wages,  $w_{it}$ , were obtained from Rand's Medical Survey of Retired Military Personnel and the Bureau of the Census' Current Population Survey for professional, technical, and kindred workers excluding obvious noncorresponding occupations (e.g., medical doctors, dentists).\* Unless stated otherwise, the discount rate,  $\rho$ , is set at .10.

At each stage (year of service) of the process the officer evaluates (6) and either stays in the Air Force for at least one more year or leaves based upon which choice maximizes the expected present value of future income. In effect, we are calculating the present value and decision for the "representative" officer facing the mean Air Force career path and the mean civilian wage path for retired military personnel. Needless to say, not all officers display this "representative" behavior.

In a later paper we will relate the optimal values and costs of leaving the Air Force to actual retirement rates and thus obtain quantitative estimates of the change in retirement rates due to changes in compensation and retirement policy.

We have examined a wide range of rating/source of commission/fiscal year combinations. However, for ease of presentation we concentrate on the base case which considers the optimal behavior of the "representative" nonrated officer who accessed through ROTC or OTS/OCS. The other combinations which were examined do not differ in any fundamental way from the base case.

The retirement plan has the following features: if the officer voluntarily leaves before completing twenty years of service, no retirement benefits are received; if retirement occurs upon completion of twenty years, the retiree receives 50 percent of the base pay ( $m_{i,20} - a_{i,20}$ )

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\* The Current Population Survey provided the average earnings by age for all civilians rather than just retirees. The Medical Survey provided an estimate of the civilian earnings difference between retired colonels and lower-ranking retired officers.

associated with the highest grade achieved; for every year after twenty the pension parameter is augmented by 2 1/2 percentage points up to a maximum of 75 percent at thirty years of service. The Markov matrix,  $P$ , is based on empirical promotion, augmentation, and force-out/mandatory retirement rates from fiscal year 1970. The military pay scales are also for fiscal year 1970 and civilian pay has been adjusted so as to correspond to the same year.

The numerical results from the base case are presented in Table 1. Rather than presenting all promotion groups and components we present only regular component "due course" officers, i.e., those officers promoted in the phase point (modal) year of service to their current grades. Where the results vary significantly by promotion group or component it will be discussed in the text.

The first column of the table shows completed years of service. We focus on the retirement behavior of majors, lieutenant colonels, and colonels, but as a reference note in the second column of the first row: the optimal decision for captains after seven years of service, stay; the discounted expected return of following an optimal policy, \$142,000, i.e., staying for one more year and following an optimal retirement strategy thereafter; and the cost of making an incorrect decision, \$34,000, which here would be leaving the Air Force after seven years of service. The three entries in each year-of-service row for majors have a corresponding interpretation. It should be noted that calculations of the cost of making an incorrect decision assume that the individual does behave optimally after the mistake. This has no effect on the calculation for those who incorrectly leave the Air Force several years before the optimal point, but does affect the calculations for those who incorrectly stay.

To facilitate understanding, we have signed the cost of making an incorrect decision by calculating it as the return associated with remaining in the Air Force for at least one more year minus the return associated with leaving. The signed cost may then be interpreted as the cost of leaving the military if positive and the cost of remaining if negative.

The common conception that retirement pay is an overwhelming

Table 1

BASE CASE - BETA = .9991  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	CAPTAIN	MAJOR	COMPLETED YEARS OF SERVICE	LIEUTENANT COLONEL	COLONEL
7	STAY 142 34		20	STAY 175 7	
12	STAY 155 45		21	STAY 176 6	
13	STAY 157 43		22	STAY 175 2	S/L 199 0
14	STAY 160 51		23	S/L 175 0	STAY 201 1
15	STAY 163 54		24	S/L 175 0	STAY 203 3
16	STAY 165 57		25	S/L 176 0	STAY 206 4
17	STAY 157 49		26	LEAVE 177 -1	LEAVE 209 -2
18	STAY 157 51		27	LEAVE 177 -2	LEAVE 209 -2
19	STAY 158 52		28	MAND. RETIRE. 177	LEAVE 210 -2
20	LEAVE 160 -1		29		LEAVE 209 -3
21	LEAVE 161 -1		30		MAND. RETIRE. 209
22	MAND. RETIRE. 162				

inducement for officers between the tenth and twentieth years of service to remain in the force appears to be correct. The optimal retention policy for majors--optimal in the sense of maximizing expected present value--(reserve and regular) is to stay until they complete twenty years of service and then retire. For a regular major with nineteen years of service, the discounted expected return of following an optimal policy is \$158,000 and the difference between staying and leaving is \$52,000. After an individual is eligible for a 50 percent pension at twenty years of service the difference between leaving (the optimal decision) and staying is relatively small, roughly \$1,000 after twenty and twenty-one years of service. Since we expect that the magnitude of the retention rate is related to the size of the cost of leaving the Air Force, our calculations indicate that while we should never observe a major quitting after nineteen years of service, we may very well see some desiring to stay in beyond twenty-two, the small advantage to leaving being offset by factors not measured with our data.

The optimal retirement policy for lieutenant colonels is for regular officers to stay at least until completing their twenty-third year of service and for reserve officers to stay until completing their twenty-second year of service. The difference between the optimal policies for regulars and reserves, if reserves could remain beyond twenty years of service, is that the former have a higher probability of being promoted to colonel. For a regular due course lieutenant colonel with twenty-two years of service, the discounted expected return of following an optimal policy is \$175,000 and the difference between staying and leaving is \$2,000. From twenty-two until twenty-seven years of service, the cost of making the wrong decision for regulars varies from less than \$500 to \$2,000. For most cases, the loss is less than \$1,000. Other factors not measured by our data could cause lieutenant colonels in this age interval to make the financially less advantageous decision. The optimal decisions before twenty years of service for lieutenant colonels are stays, and the optimal returns and costs of leaving are uniformly higher in those years than they are for majors.

The optimal retirement policy for colonels (regular and reserve) is to stay until they complete twenty-six years of service. For a colonel with twenty-five years of service, the discounted expected return from following an optimal policy is \$206,000 and the difference between staying and leaving is \$4,000. The cost of remaining in the Air Force from twenty-six to twenty-nine years of service ranges between \$2,000 and \$3,000.

The differences in the optimal decisions between reserve and regular lieutenant colonels and between lieutenant colonels and colonels are important in that they illustrate the effect of pay patterns on behavior. The reserve lieutenant colonel with no chance of being promoted to colonel would have an inducement to remain until completing twenty-two years by the pay increase received at completion of twenty-two years.\* By the same token, the colonel faces his last pay increase at twenty-six years and the "representative" colonel is induced to remain at least that long. For the regular lieutenant colonel, the chance of being promoted to colonel involves the chance of both higher active duty pay and higher retirement pay thereby inducing the officer to remain in the Air Force. In moving from reserve lieutenant colonel to regular lieutenant colonel to colonel, the opportunity for higher income increases and, hence, the incentive to remain increases.

The costs of making the "wrong" decision for these officers are small when compared to the optimal returns which are generally larger than \$150,000. Therefore, one cannot expect a pattern of retirements wherein virtually all officers in a given grade and component retire in the same year of service. (However, as will be shown below, such a pattern may be induced with a different retirement system.) Nevertheless, for those retiring in fiscal year 1970 we find that both the median and mean completed years of service at the time of retirement for regular colonels (nonrated, nonacademy) were between twenty-six and twenty-seven. For lieutenant colonels the median completed year of service was between twenty-three and twenty-four and the mean was between twenty-four and twenty-five.

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\*In fact, reserve officers generally must retire upon completing twenty years of service.

Since the average retirement behavior under the current system (our base case) is quite similar to that predicted by the model, this gives us confidence in the model and also in predictions about changes in the retirement parameters.

CHANGES IN CIVILIAN PAY

We examined the effects on retirement behavior of changes in civilian pay, *all other parameters of the base case being held fixed*. We multiplied annual civilian pay by .7, .8, .9, 1.0, 1.1, 1.2, and 1.3 and observed changes in optimal retirement behavior. These optimal responses are summarized in Table 2 where we first report the optimal decision, then the expected discounted return associated with optimal behavior, and finally the loss from making the wrong decision.\* Of course, multiplying by unity replicates the base case. As expected, departures increase as civilian earnings rise. Rather than leave at twenty, majors stay until mandatory retirement when earnings in the civilian sector are reduced to .7 and .8. The expected discounted return from this optimal strategy is \$133,000 and \$141,000, respectively. When civilian earnings increase to .9 of the base case, majors are indifferent between leaving and staying at twenty and twenty-one years. When civilian earnings are multiplied by 1.3, majors stay until twenty years to obtain retirement benefits but the cost of not leaving after twenty years is no longer negligible. Therefore, we would expect to see a higher proportion actually making the "financially correct" decision. With one exception, the behavior of lieutenant colonels and colonels is as anticipated. The exception was the behavior of colonels when civilian earnings were multiplied by 1.3. The optimal behavior for this case was to leave after each year except twenty-five. This illustrates a case in which a control limit rule of forms, retire if  $x \geq \xi$  and stay otherwise, is violated. Initially, we had conjectured that the optimal retirement policy would possess a control limit structure. This behavior provides a counterexample to this conjecture. The source of the counterexample is the longevity pay increase received after completing twenty-six years and the corresponding increase in retirement pay for colonels.

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\*Table 2 and all subsequent tables are in the Appendix.

We note that variations in civilian income opportunities do not produce the same effects on optimal decisions, returns, and costs of incorrect decisions as do opposite variations in military pay. The reason for this is that not all civilian income is forgone when the decision is to remain at least another year. The officer may leave the Air Force no later than upon completion of thirty years of service so he has thirteen years (assuming complete retirement at age sixty-five) of civilian earnings to which he can look forward. Therefore, some civilian income is discounted into the optimal return associated with remaining another year.

#### CHANGES IN MILITARY PAY

Table 3 presents the optimal retirement policies when military compensation is changed. First, military pay  $m_{it}$  is reduced to .8 and .9 of its value in the base case. (This was accomplished by changing basic pay,  $m_{it} - a_{it}$ , by even greater proportions.) Then basic pay is increased so that  $m_{it}$  is increased to 1.1 and 1.2 of the base case value. The purpose of this exercise is to measure the sensitivity of the optimal policy to changes in pay. A ragged response to these changes would diminish confidence in the underlying retirement model.

#### CHANGES IN THE DISCOUNT FACTOR

Table 4 shows the changes in optimal retirement behavior as the discounted factor  $\beta = 1/1 + \rho$  changes. We investigated four different values .9524, .9302, .8889, and .8696 corresponding to discount rates,  $\rho$ , of .05, .075, .125, and .15, respectively. The format of the table is the same as its predecessors. In the base case the discount rate was equal to .10. As expected, increases in the discount rate,  $\rho$ , cause Air Force officers to leave earlier, since the present value of the retirement plan diminishes. For example, when  $\rho = 5$  percent ( $\beta = .9524$ ), colonels leave after twenty-eight years. When  $\rho$  ( $\beta$ ) increases (decreases) to 15 percent (.8696), colonels leave soon after achieving that grade. Captains continue to stay for all values of  $\beta$ , but the expected discounted return decreases from \$272,000 to \$91,000 as  $\beta$  decreases from .9524 to .8696.

SUMMARY OF THE BASE CASE

Given the rather stringent assumptions imposed on the dynamic programming model in order to numerically simulate the decisions of the representative officer, it is notable that we have been able to closely approximate the behavior of the median officer. When the incentives to retire are examined it is found that the existing retirement system does not provide strong incentives for staying in the military beyond twenty years of service though the disincentives are not great either. These results are sensitive only to extremely large changes in civilian and/or military compensation rates, changes unlikely except under a radical modification of the military compensation system. One reason for these robust results is the assumption that individuals making mistakes in the current period will behave optimally in subsequent periods.

As might be expected, longevity pay-increases (fogies) and promotion probabilities play prominent roles in inducing officers (primarily lieutenant colonels) to postpone retirement beyond twenty years of service. The combination of the pay fogey upon completion of twenty-two years plus the larger pension parameter produces a strong financial inducement for lieutenant colonels to remain beyond twenty years. For colonels, the additional fogey at completion of twenty-six years plus the higher pension parameter provides a similar inducement.

While the existing retirement system does not provide strong incentives for retirement in any given year of service beyond twenty, it does provide the inducement to *stay in* the military until completing twenty years for officers beyond the tenth year of service. The value of the retirement vesting privilege is particularly visible when examining the cost to the nineteen-year major of separating today versus completing one more year.

#### IV. TWO ALTERNATIVE RETIREMENT SYSTEMS

Depending on the desired structure of the officer force, there are innumerable alternatives to the existing retirement compensation system. In this section we evaluate the effects on officers' incentives to retire of two proposed retirement systems: the Uniformed Services Retirement Modernization Act and the recent proposal by the President's Commission on Military Compensation.

*In each of the alternatives presented below, the promotion rates and other transition probabilities are assumed to be unchanged.* The only exception to this statement is that we also evaluate the proposal by the President's Commission under a thirty-year-of-service tenure policy for field grade officers,\* although even in this case we do not alter the promotion and augmentation probabilities. After development of statistical functions for the prediction of retirement rates under alternative systems we will be able to examine the required changes in promotion rates and thereby in retirement rates required to satisfy limits on the number of officers in each grade.

##### 1. THE UNIFORMED SERVICES RETIREMENT MODERNIZATION ACT (RMA)

There are three provisions of the RMA which are examined in this section. First, for those officers leaving the military after having completed at least twenty years of service, the pension parameter,  $r_t$ , is now calculated according to:

$$r_t = .025 \min(t, 24) + .03 \max(0, t-24) \quad (r_t \leq .78)$$

where  $t$  is the officer's completed years of service. If the number of years since beginning service is less than thirty, .15 is subtracted from  $r_t$ . This is in contrast to the two and one-half percentage points per completed year in the current retirement system. It represents a

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\* In the base case the mandatory retirement years were completion of twenty-two, twenty-eight, and thirty years for majors, lieutenant colonels, and colonels, respectively.

substantial decrease in the present value of retirement benefits for those completing at least twenty but fewer than thirty years of service. Second, those officers leaving voluntarily after having completed at least ten but less than twenty years of service are also eligible for retirement pay with the pension parameter described by the formula above. These officers may not begin collecting the retirement pay until reaching age sixty, however. Currently, no such vesting exists. Third, those officers involuntarily separated from the military under honorable conditions receive a choice as to the type of severance award received: a lump sum payment of 5 percent times completed years of service times basic pay plus the deferred retirement annuity described for voluntarily separating officers, or double the lump sum payment with no deferred retirement annuity.

At a 10 percent discount rate it was found that for the case of the involuntarily separated officer the double lump sum payment was roughly \$4,000 larger than the single lump sum plus the present value of the deferred retirement annuity. Since we were somewhat cavalier in treating the after-age-sixty-five income tax rates this cannot be taken as a strong statement that all officers would choose the double lump sum, but we expect that it would be the option most frequently chosen.\*

The value of the early retirement/deferred retirement annuity, again calculated at a 10 percent discount rate, ranges from approximately \$1,000 for a major completing ten years to \$6,000 for a major completing nineteen years. As the tables indicate, the cost of leaving the Air Force in these years of service is very large relative to these values and we would not expect the institution of this vesting right in these years of service to cause any significant number of losses.

Table 5 presents the optimal decisions, returns, and costs of incorrect decisions under the provisions of the RMA. The base case is also reproduced in the table. First note that while there are substantial changes in the costs of incorrect decisions compared to the base

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\* We did not implement the provision of the RMA calling for reduced retirement pay when Social Security benefits are being received. This, of course, diminishes the value of the deferred annuity plan even further.

case there is only one group that also has large changes in the optimal returns. The exceptional group is composed of majors with little or no chance of being promoted to lieutenant colonel.

The provisions of the RMA are unambiguously worse for these majors than the existing retirement system. The optimal returns for lieutenant colonels and colonels are slightly reduced but the optimal retirement policies are quite different. For each of these grades the optimal retirement year is two or more years later under the RMA than under the current retirement system. For those officers completing at least twenty years, the costs of leaving the military uniformly increase, thereby inducing the longer retention.

It is also interesting to note that neither the optimal return nor the cost of leaving change markedly for captains. A caveat is in order, however. The analysis takes promotion rates (promotion opportunities) as fixed. If, because of the longer retention of field grade officers, these promotion rates should drop in order to satisfy grade limits, then captains would be adversely affected.

#### Changes in Civilian Pay

Table 6 is identical to Table 2 except that the effects of proportional variations in civilian pay are measured after implementing the provisions of the RMA.

#### Changes in Military Pay

Table 7 displays the optimal retirement responses to changes in military compensation after implementation of the provisions of the RMA. It corresponds to Table 3 for the base case.

#### Changes in the Discount Factor

Table 8 presents changes in optimal retirement behavior as a function of the discount factor. Table 8 corresponds to Table 4, the only difference being that we are now evaluating the RMA.

2. THE PROPOSAL OF THE PRESIDENT'S COMMISSION ON MILITARY COMPENSATION\*

The provisions of the proposal of the President's Commission examined here are the deferred retirement annuity, deferred compensation trust fund and revised mandatory separation pay.

Eligibility to collect a retirement annuity begins at completion of ten years of service under the proposal. Those completing at least ten but not twenty years of service may begin collecting the annuity at age sixty-two. Those completing at least twenty but not thirty years may begin collecting the annuity at age sixty and those completing at least thirty receive the annuity beginning at age fifty-five. The pension parameter,  $r_t$ , is calculated according to:

$$r_t = \begin{cases} 0.0 & \text{for } t < 10 \\ 0.2125 + 0.0275t & \text{for } t \geq 10 \end{cases}$$

where  $t$  is the officer's completed years of service. The annual retirement payment is calculated by multiplying  $r_t$  by the average of the highest three years of base pay earned by the individual.

The deferred compensation trust fund has the feature that for each year beyond completion of five years of service an amount equal to a specified percentage of base pay is set aside in the name of the individual. These percentages are:

<u>Year of service</u>	<u>Percent of Base Pay Set Aside for Each Year</u>
6-10	20
11-20	25
21-25	15
26-30	5

In the analysis below we assume that the contributions are after-tax rather than sheltered. The individual may collect his accumulated fund, which includes interest payments at a one percent real rate on past contributions, at the time of leaving the service. \*\*

\* Report of the President's Commission on Military Compensation, Washington, D.C., USGPO, April 1978.

\*\* Allowing withdrawals while on active duty increases the cost of leaving if the individual's discount rate is higher than a one percent real rate. We think it is.

The separation payment for those involuntarily separated differs from the current payment in two ways. First, it is lower than the current payment for those separated earlier than the twentieth year of service. Second, those involuntarily separated after twenty years receive a payment. The formula for the separation payment is one quarter of one month's base pay for each year of service completed up to ten, and one-half of one month's base pay for each completed year of service in excess of ten but less than thirty. There is a maximum of one year's base pay for separation pay but this maximum clearly has no effect except for those completing thirty or more years of service.\*

We examine the Commission's proposal below under two sets of tenure rules. The first set corresponds to those in the base case--the currently existing mandatory retirement years for field grade officers. The second set of rules allows all field grade officers to complete thirty years of service should they so desire.

a. Current Tenure Rules

Table 9 presents the optimal decisions, returns, and costs of leaving the military under the provisions of the Commission's proposal and current tenure rules. The base case is also reproduced in the table for reference. First note that the expected value of a career, as measured by the optimal return for the captain, is unchanged given no change in promotion rates. However, the costs of leaving have greatly increased for lieutenant colonels and colonels. The magnitudes of the costs of leaving imply a substantial increase in retention rates for these officers.

Also notable are the large reductions in the costs of leaving for majors. The cost of leaving for majors failing to be promoted to lieutenant colonel drops from a base case value of \$50,000 at eighteen years to \$13,000, implying large losses of majors at that point.

The caveat concerning constant promotion rates bears repeating for this case. The possible increase in the retention rates of lieutenant colonels and colonels might cause serious grade table problems which

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\* An individual separated after twenty-nine years would receive a separation payment equal to one year's base pay.

might have to be resolved, at least in part, by reducing promotion opportunities to these grades. These reduced promotion opportunities would then be reflected in reduced costs of leaving for captains and young majors.

Tables 10, 11, and 12 display the effects of variations in civilian pay, military pay, and the discount factor, respectively, in the same manner as the variations presented for the base case and the RMA. When compared to similar variations in the base case, it can be seen that conclusions regarding the likely impact of the Commission's proposal are fairly robust with respect to these parameters.

b. Thirty Years' Tenure for Field Grade Officers

Table 13 presents the optimal decisions, returns, and costs of leaving the military under the provisions of the Commission's proposal and with thirty years' tenure allowed for field grade officers. As before, promotion rates have been held constant. The Commission's proposal with current tenure rules is also displayed for reference.

That promotion rates would remain unchanged is very unlikely in this case. The costs of leaving are no less than \$30,000 for lieutenant colonels with twenty or more years of service and so it seems likely that most would remain until thirty years of service. The same is true for colonels. In order to maintain the grade tables in the face of such high retention rates, promotion rates to these grades surely would have to decline. Also, the small increase in the cost of leaving for captains is probably illusory since the optimal return for captains would drop as promotion rates to each field grade decline.

While the increased tenure also increases the cost of leaving for majors who fail promotion to lieutenant colonel, this cost is at a minimum at completion of twenty years of service and monotonically rises through thirty years of service. This may imply a pattern of retention for these officers wherein many leave between, say, eighteen and twenty-two years and the rest leave at completion of thirty years of service.

Tables 14 through 16 display the effects of variations in civilian pay, military pay, and the discount factor, respectively.

### 3. SUMMARY OF THE ALTERNATIVES

Characteristic of each of the alternative retirement systems presented above is the increase in the cost of leaving the military among individuals beyond the twentieth year of service compared to the base case. Each alternative implied a different pattern of optimal behavior from the current system though each implies longer retention among those who complete at least twenty years of service.

Finally, an important reason for examining the effects of variations in the parameters of the model is to test the robustness of conclusions about changes from one retirement system to another. In general, it was found that cross-retirement-plan comparisons of costs of leaving were not qualitatively altered by comparing them at, say, a five percent discount rate rather than a ten percent rate. As long as the parameters are the same for both retirement plans, the influence of the RMA, for example, in inducing longer service among those who complete twenty years of service than does the current system can be seen for any set of values for the parameters.

V. ANALYSIS OF THE DYNAMIC RETIREMENT DECISION MODEL:  
THE RISK AVERSE CASE

In the preceding analysis of the retirement decision it was assumed that Air Force officers are risk neutral. This assumption was relaxed and the retirement decision was examined when officers have a distaste for risk, i.e., their utility functions display risk aversion. The introduction of risk aversion to a sequential model such as that presented above raises some rather profound issues regarding the temporal resolution of risk. We will indicate the manner in which risk aversion is incorporated into the dynamic retirement model, but give only passing reference to certain unresolved problems which are too complex for presentation here.

THE UTILITY FUNCTION

In the previous chapters the officer was assumed to maximize the expected present value of income. Now, however, the decisionmaker is assumed to maximize the expected utility of the present value of income. The utility function is assumed to be

$$u(x) = -e^{-\lambda x}, \lambda > 0$$

where  $x$  is a present value of income. This utility function displays constant absolute risk aversion, i.e., the premium the individual would be willing to pay to avoid a given gamble is independent of his wealth. The parameter  $\lambda$  measures the degree of risk aversion; the larger the value of  $\lambda$  the greater the premium the individual would be willing to pay to avoid the given gamble.

Two considerations have led to the adoption of the utility function above. First, we have no information on the wealth position of the Air Force officers. Thus, we would be unable to validate any risk-aversion parameter that depended on wealth. However, we expect that the variability in wealth is much less than that displayed by civilians of similar ages. Certainly, the human capital component of wealth should exhibit little variability because of the homogenizing influence of an Air Force

career. Consequently, actual data on total wealth would probably display a relatively small degree of variability. Mathematical tractability is the second reason for choosing the constant risk-aversion function. It would be extremely difficult to implement a dynamic program for any other utility function.

Even with the choice of this simple utility function two conceptual problems remain: the derivation of the utility function of income from the underlying utility function of consumption\* and the temporal resolution of risk. With respect to the first issue, a simple utility of consumption function does not imply that the utility of income will have the same form or even that it will have a simple form. We do not address this problem here. Rather than specifying a utility function for consumption and deriving the utility of income, we simply assert that the utility of income is an exponential function. For the second issue, the temporal resolution of uncertainty, we have adopted the approach by Porteus. We will briefly describe the essentials of this approach.  
\*\*

The sequential decision problem may be viewed as a sequence of single-period gambles. In the context of the Air Force officer, each gamble is a promotion gamble, i.e., the lieutenant colonel may be promoted to colonel with probability  $P_{ijt}$ , remain a lieutenant colonel with probability  $P_{iit}$ , or be involuntarily retired with probability  $P_{i,27,t}$ . The expected utility of this gamble is calculated as the probability weighted average of the utilities associated with the outcomes. The certainty equivalent of this gamble,  $x_c$ , the amount such that the decisionmaker is indifferent between participating in the gamble and receiving  $x_c$  for sure, is given by the solution to

$$-e^{-\lambda x_c} = E(u(X))$$

$E(u(X))$  is the expected utility of the gamble.

\* See Jacques H. Dreze and Franco Modigliani, "Consumption Decisions Under Uncertainty," Journal of Economic Theory 5, pp. 308-335 (1972).

\*\* The interested reader should consult Evan L. Porteus, "On the Optimality of Structured Policies in Countable Stage Decision Processes," Management Science, Vol. 22, No. 2, October 1975.

The essence of the approach adopted here is that in each period the officer faces a gamble in which each possible outcome is a certainty equivalent of future single-period gambles.

THE DYNAMIC RETIREMENT DECISION MODEL WITH RISK AVERSION

As before, let  $P_{ijt}$  be the probability of moving from state  $i$  to state  $j$  at completion of  $t$  years of service.  $P_{ijt}$  has not been multiplied by the survival probability  $s_{t,t+1}$ , however. Let  $R_{tl}(i)$  be the present value of the retirement annuity for the individual who retires from state  $i$  upon completing  $t$  years of service and lives exactly  $l-t$  years beyond retirement from the military. In addition, assume that the retired officer receives civilian wage income of  $w_{ik}$ , where  $i$  and  $k$  denote, respectively, rank at retirement and the year of service equivalent of his age. For ages greater than sixty-five,  $w_{ik} = 0$ . We assume that civilian wages are log normally distributed random variables with the following stochastic structure:

$$\ln w_{ik} = \mu_{ik} + v_k$$

$$v_k = \gamma v_{k-1} + \epsilon_k$$

$$\epsilon_k \sim N(0, \sigma_\epsilon^2)$$

Hence, we have assumed that officers do not know the exact values of their potential civilian age-dependent earnings. However, they do know the probability distributions of these earnings. The present discounted value of these civilian wages if the individual lives  $l-k$  years beyond military retirement is

$$C_{tl}(i) = \sum_{k=t+1}^l \beta^{k-t} w_{ik}$$

so that their (conditional on  $l$ ) expected utility is

$$E\{u(C_{tl}(i))\} = - \int^{\infty} e^{-\lambda c} dF_{tl}(c) ,$$

where  $F$  is the cumulative distribution function of  $C$ .\*

Therefore, the expected utility derived from leaving the Air Force is

$$U_t(i) = \sum_{\ell=t+1}^{\infty} [(1-s_{\ell,\ell+1}) s_{tl}] E\{u(C_{tl}(i))\} e^{-\lambda R_{tl}(i)} \quad (7)$$

The term in brackets in (7) is the probability of living from  $t$  to  $\ell$  and dying at  $\ell+1$ .  $U_t(i)$  is then the probability weighted average of the expected utilities of civilian returns, including retirement pay, for each possible future lifetime.

If the officer chooses to remain in the Air Force, he moves according to transition probability  $P_{ijt}$  from state  $i$  to state  $j$  in the next period. If  $j \leq 26$ , i.e., he is not involuntarily separated or retired from the Air Force, then he receives the single-period compensation  $m_{j,t+1}$  and again chooses whether to remain or leave and receives the optimal return of  $V_{t+1}(j)$ . The exact value of  $j$  is unknown, but we can calculate the discounted expected utility of the stay decision. It is given by:

$$\sum_{j=1}^{26} s_{t,t+1} P_{ijt} e^{-\lambda m_{j,t+1} v_{t+1}^{\beta}} \quad (8)$$

If there is a nonzero probability that the officer will be terminated even if he desires to remain, the return associated with becoming a civilian must be added to (8) and the expected discounted utility of staying is:

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\* Since the wage incomes are serially correlated and not identically distributed, the weighted sum of these random variables does not have an analytic distribution. The mean and variance of the sum can be calculated and we have assumed that the distribution of the sum can be approximated by a gamma distribution.

$$-\sum_{j=1}^{26} s_{t,t+1} p_{ijt} e^{-\lambda \beta m_{j,t+1}} v_{t+1}^{\beta} (j) + p_{i,27,t} u_t(i) e^{-\lambda \beta x_{it}} . \quad (9)$$

where  $x_{it}$  is any severance pay that accompanies involuntary separation. Expression (9) is the return, measured according to the assumed utility function, from choosing to remain in the Air Force at least one more year and behaving optimally for the remaining periods.

The optimal decision at  $t$ , stay or leave, is obtained by choosing the maximum of (7) and (9). As before, this can be represented by the functional equation:

$$v_t(i) = \max [(7), (9)] . \quad (10)$$

#### NUMERICAL RESULTS

The stay/leave decisions resulting from the numerical analysis of the functional equation (10) were predictably different from those of the functional equation displaying risk neutrality. The results of the analysis of (10) do not greatly alter conclusions obtained in the risk neutral case and therefore we will summarize the results below rather than displaying the many tables generated.

Three different values of  $\lambda$  were evaluated: 0.0, 0.0002, and 0.0007. Clearly, when  $\lambda$  is very small this is the same as the risk neutral utility function.\* Values for  $\gamma$  and  $\sigma_{\epsilon}^2$  were drawn from estimates by Lillard and Willis.\*\*  $\gamma$  was set equal to 0.35 and  $\sigma_{\epsilon}^2$  equal to 0.072. The sensitivity of the results to variations in these parameters was not examined.

Due to numerical problems in the computation of the dynamic programs, restrictions had to be placed on the survival probabilities. Specifically, it was assumed that survival to age seventy is certain with no financial

\*  $-e^{-\lambda x}$  is asymptotically linear in  $x$  as  $\lambda$  approaches zero.

\*\* Lee Lillard and Robert Willis, "Dynamic Aspects of Earning Mobility," Econometrica, Vol. 46, No. 5, Sept. 1978.

returns after that age. This assumption, when examined in the risk neutral setting, caused only slight changes in the results but the effects on the risk averse case are unknown.

In general, attachment to the Air Force increases with the degree of risk aversion. For each of the sensitivity analyses conducted--changing military pay, civilian pay, and the discount factor--increased risk aversion attenuates the incentive to retire. For example, increases in the discount rate,  $\rho$ , (decreases in the discount factor,  $\beta$ ) induce earlier retirement in the risk neutral setting. We would expect this inducement to weaken as  $\lambda$  increases and this is exactly what occurs.

In each retirement system alternative examined, as  $\lambda$  increases so do the optimal retirement years of service. However, changes in  $\lambda$  do not influence the rank ordering of incentives to leave. If the base case contains a larger incentive to retire at twenty years of service than a particular alternative system in the risk neutral setting, then the same is true in the risk averse setting.

In the special case which we examined, i.e., restrictions on the survival probabilities, as the risk aversion parameters,  $\lambda$ , increased, the certainty equivalent values of the return from staying and the return from leaving diminished. The certainty equivalent costs of leaving, however, did not diminish in the same proportion. This is the phenomenon discussed above--that the attachment to the Air Force increases as  $\lambda$  increases. It also implies, however, that changes in the certainty equivalent costs of leaving induced by changes in the retirement system would be smaller as  $\lambda$  is larger. Remaining to be determined, of course, are the relationships between retention rates and the costs of leaving.

#### SUMMARY OF THE RISK AVERSE CASE

Under the assumption that the utility of wealth function has the exponential form, we have derived and numerically evaluated a dynamic program. As in the risk neutral setting, the numerical evaluations were conducted under the assumption of no change in promotion, mandatory separation, and mandatory retirement probabilities facing individuals.

There are subtle differences in responses to changing retirement systems between the risk neutral and risk averse cases. These differences

may imply different personnel policies required to satisfy grade tables under each retirement system. This is not an easy issue to resolve given the as yet unresolved technical issues in the temporal resolution of uncertainty.

#### VI. POLICY RELEVANCE AND FUTURE WORK

The features of optimal decisionmaking presented above carry an implication for the design and analysis of alternative retirement systems. While the retirement pay received by the officer who plans to retire in some given year of service may differ from one system to another, the officer may revise his plans in order to mitigate his financial loss or even achieve a gain. Clearly it is possible to design alternatives wherein officers' incentives are fundamentally changed yet without large impacts on the officers' optimal expected present values for careers. What must be specified is the force distribution to be achieved.

To design a retirement and compensation system that will achieve a given force distribution or to calculate the force distribution which will result from a given retirement and compensation system, retention rates are required. In our next report we will present a theory of behavior relating the costs of leaving to patterns of retention among individuals in the military. In that report we will also compare the types of predictions from the proposed theory to the predictions from simple logistic regression models currently used in the Department of Defense and elsewhere.

The final stage of our analysis of retirement decisions is to statistically relate empirical retention patterns to costs of leaving for the groups in our sample, covering more than ten calendar years, three aeronautical ratings, and two sources of commission (Academy and non-Academy). Having achieved this, the resulting statistical retirement models will be integrated with manpower models to allow a full system evaluation of the impacts of alternative retirement systems on the personnel policies, structure, and cost of the Air Force officer force.

**Appendix**

Table 2

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASIC CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
CAPTAIN							
7	STAY 137 62	STAY 133 52	STAY 140 43	STAY 142 34	STAY 144 26	STAY 147 18	STAY 149 9
MAJOR							
12	STAY 147 71	STAY 149 62	STAY 152 53	STAY 155 45	STAY 158 38	STAY 162 31	STAY 167 24
13	STAY 149 73	STAY 152 64	STAY 154 56	STAY 157 48	STAY 161 41	STAY 166 34	STAY 170 28
14	STAY 151 75	STAY 154 66	STAY 157 58	STAY 160 51	STAY 165 44	STAY 170 38	STAY 175 32
15	STAY 153 76	STAY 156 68	STAY 159 61	STAY 163 54	STAY 168 48	STAY 173 42	STAY 178 37
16	STAY 155 78	STAY 158 71	STAY 161 63	STAY 165 57	STAY 171 51	STAY 177 46	STAY 183 42
17	STAY 138 62	STAY 144 57	STAY 150 52	STAY 157 49	STAY 164 45	STAY 172 42	STAY 180 39
18	STAY 135 60	STAY 142 56	STAY 149 52	STAY 157 50	STAY 166 48	STAY 174 45	STAY 183 43
19	STAY 134 59	STAY 141 56	STAY 149 53	STAY 158 52	STAY 168 51	STAY 177 50	STAY 187 49
20	STAY 133 4	STAY 141 2	S/L 150 0	LEAVE 160 -1	LEAVE 171 -2	LEAVE 181 -3	LEAVE 192 -4
21	STAY 132 2	STAY 141 1	S/L 151 0	LEAVE 161 -1	LEAVE 172 -2	LEAVE 182 -3	LEAVE 193 -5
22	MAND. RETIRE. 131	MAND. RETIRE. 142	MAND. RETIRE. 152	MAND. RETIRE. 162	MAND. RETIRE. 173	MAND. RETIRE. 183	MAND. RETIRE. 193

Table 2. (CONT.)

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
LIEUTENANT COLONEL							
20	STAY 161 24	STAY 165 18	STAY 170 12	STAY 175 7	STAY 183 4	STAY 191 2	S/L 200 0
21	STAY 160 22	STAY 165 16	STAY 170 11	STAY 176 6	STAY 184 4	STAY 193 3	STAY 203 2
22	STAY 159 15	STAY 163 10	STAY 168 5	STAY 175 2	STAY 184 1	S/L 194 0	LEAVE 204 -1
23	STAY 156 12	STAY 161 7	STAY 167 3	S/L 175 0	LEAVE 185 -1	LEAVE 195 -2	LEAVE 205 -3
24	STAY 154 9	STAY 161 5	STAY 167 2	S/L 175 0	LEAVE 185 -1	LEAVE 195 -2	LEAVE 205 -3
25	STAY 153 6	STAY 160 3	STAY 167 1	S/L 176 0	LEAVE 186 -2	LEAVE 196 -3	LEAVE 206 -4
26	STAY 152 4	STAY 159 2	S/L 167 0	LEAVE 177 -1	LEAVE 186 -2	LEAVE 195 -3	LEAVE 206 -4
27	STAY 150 1	S/L 159 0	LEAVE 168 -1	LEAVE 177 -2	LEAVE 187 -3	LEAVE 196 -4	LEAVE 205 -5
28	MAND. RETIRE. 149	MAND. RETIRE. 159	MAND. RETIRE. 168	MAND. RETIRE. 177	MAND. RETIRE. 186	MAND. RETIRE. 196	MAND. RETIRE. 205

Table 2 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
COLONEL							
22	STAY 180 13	STAY 185 10	STAY 191 5	S/L 199 0	LEAVE 210 -2	LEAVE 222 -3	LEAVE 234 -3
23	STAY 180 16	STAY 185 9	STAY 193 5	STAY 201 1	LEAVE 211 -2	LEAVE 223 -4	LEAVE 235 -5
24	STAY 180 15	STAY 186 9	STAY 194 5	STAY 203 3	S/L 212 0	LEAVE 224 -2	LEAVE 235 -5
25	STAY 181 13	STAY 187 8	STAY 196 6	STAY 200 4	STAY 216 3	STAY 226 2	STAY 236 1
26	STAY 181 6	STAY 188 2	S/L 198 0	LEAVE 209 -2	LEAVE 220 -3	LEAVE 231 -4	LEAVE 243 -5
27	STAY 182 4	STAY 189 1	LEAVE 198 -1	LEAVE 209 -2	LEAVE 220 -3	LEAVE 231 -5	LEAVE 242 -6
28	STAY 180 2	S/L 183 0	LEAVE 199 -1	LEAVE 210 -2	LEAVE 220 -4	LEAVE 231 -5	LEAVE 242 -6
29	STAY 179 1	S/L 189 0	LEAVE 199 -2	LEAVE 209 -3	LEAVE 220 -4	LEAVE 230 -5	LEAVE 241 -7
30	MAND. RETIRE. 178	MAND. RETIRE. 189	MAND. RETIRE. 199	MAND. RETIRE. 209	MAND. RETIRE. 219	MAND. RETIRE. 229	MAND. RETIRE. 239

Table 3

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF SERVICE      PROPORTION OF BASE CASE MILITARY EARNINGS  
                                  .8      .9      1.0      1.1      1.2

CAPTAIN

7	STAY 118	STAY 130	STAY 142	STAY 154	STAY 167
	10	22	34	47	59

MAJOR

12	STAY 131	STAY 143	STAY 155	STAY 168	STAY 181
	21	33	45	58	71

13	STAY 133	STAY 145	STAY 157	STAY 170	STAY 184
	24	36	48	61	74

14	STAY 137	STAY 148	STAY 160	STAY 173	STAY 187
	27	39	51	64	77

15	STAY 139	STAY 151	STAY 163	STAY 176	STAY 189
	30	42	54	66	80

16	STAY 142	STAY 154	STAY 165	STAY 178	STAY 192
	34	45	57	70	83

17	STAY 139	STAY 148	STAY 157	STAY 166	STAY 176
	31	40	49	58	63

18	STAY 141	STAY 149	STAY 157	STAY 165	STAY 174
	33	42	50	58	67

19	STAY 144	STAY 151	STAY 158	STAY 166	STAY 174
	37	45	52	59	63

20	LEAVE 147	LEAVE 154	LEAVE 160	S/L 167	STAY 175
	-3	-2	-1	0	1

21	LEAVE 143	LEAVE 155	LEAVE 161	S/L 168	STAY 176
	-3	-2	-1	0	1

22	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.
	143	155	162	169	177

Table 3 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED

YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

LIEUTENANT COLONEL

	STAY 154 1	STAY 164 4	STAY 175 7	STAY 183 12	STAY 201 18
20					
21	STAY 156 2	STAY 166 4	STAY 176 6	STAY 188 11	STAY 201 16
22	LEAVE 157 -1	STAY 166 1	STAY 175 2	STAY 187 5	STAY 199 9
23	LEAVE 157 -2	LEAVE 166 -1	S/L 0	STAY 186 3	STAY 198 6
24	LEAVE 158 -2	LEAVE 167 -1	S/L 0	STAY 186 2	STAY 197 4
25	LEAVE 158 -2	LEAVE 167 -1	S/L 0	STAY 186 1	STAY 197 2
26	LEAVE 158 -3	LEAVE 167 -2	LEAVE 177 -1	S/L 0	STAY 197 1
27	LEAVE 158 -3	LEAVE 167 -3	LEAVE 177 -2	LEAVE 187 -1	S/L 0
28	MAND. RETIRE. 157	MAND. RETIRE. 167	MAND. RETIRE. 177	MAND. RETIRE. 187	MAND. RETIRE. 197

Table 3 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE		PROPORTION OF BASE CASE MILITARY EARNINGS				
		.3	.9	1.0	1.1	1.2
<b>COLONEL</b>						
22	LEAVE	LEAVE	S/L	STAY	STAY	
	180	189	199	212	226	
	-3	-2	0	5	9	
23	LEAVE	LEAVE	STAY	STAY	STAY	
	181	190	201	214	227	
	-3	-2	1	5	8	
24	LEAVE	S/L	STAY	STAY	STAY	
	181	191	203	216	229	
	-2	0	3	5	8	
25	STAY	STAY	STAY	STAY	STAY	
	182	194	206	218	230	
	1	3	4	6	8	
26	LEAVE	LEAVE	LEAVE	LEAVE	S/L	
	187	198	209	220	232	
	-4	-3	-2	-1	0	
27	LEAVE	LEAVE	LEAVE	LEAVE	S/L	
	186	198	209	221	232	
	-4	-3	-2	-1	0	
28	LEAVE	LEAVE	LEAVE	LEAVE	LEAVE	
	186	198	210	221	233	
	-4	-3	-2	-1	-1	
29	LEAVE	LEAVE	LEAVE	LEAVE	LEAVE	
	185	197	209	222	234	
	-5	-4	-3	-2	-1	
30	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	
	184	197	209	221	234	

Table 4

CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
<b>CAPTAIN</b>					
7	STAY 272 86	STAY 190 52	STAY 142 34	STAY 111 24	STAY 91 13
12	STAY 280 100	STAY 202 65	STAY 155 45	STAY 124 34	STAY 102 26
13	STAY 281 103	STAY 205 68	STAY 157 48	STAY 126 36	STAY 104 28
14	STAY 283 106	STAY 207 71	STAY 160 51	STAY 129 39	STAY 107 30
15	STAY 283 104	STAY 209 74	STAY 163 54	STAY 132 41	STAY 109 33
16	STAY 284 112	STAY 212 77	STAY 165 57	STAY 134 44	STAY 112 35
17	STAY 259 90	STAY 197 64	STAY 157 49	STAY 129 38	STAY 108 31
18	STAY 255 89	STAY 196 64	STAY 157 50	STAY 130 40	STAY 110 33
19	STAY 252 90	STAY 196 66	STAY 153 52	STAY 132 42	STAY 112 35
20	STAY 251 1	S/L 197 0	LEAVE 160 -1	LEAVE 134 -1	LEAVE 115 -2
21	S/L 250 0	LEAVE 197 -1	LEAVE 161 -1	LEAVE 135 -2	LEAVE 116 -2
22	MAND. RETIRE. 249	MAND. RETIRE. 198	MAND. RETIRE. 162	MAND. RETIRE. 137	MAND. RETIRE. 117

Table 4 (CONT.)

CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
LIEUTENANT COLONEL					
20	STAY 287 24	STAY 219 13	STAY 175 7	STAY 145 4	STAY 123 3
21	STAY 284 21	STAY 219 11	STAY 176 6	STAY 146 4	STAY 125 3
22	STAY 278 11	STAY 217 5	STAY 175 2	STAY 146 1	S/L 125 0
23	STAY 274 7	STAY 214 2	S/L 175 0	S/L 147 0	LEAVE 126 -1
24	STAY 271 5	STAY 214 1	S/L 175 0	LEAVE 143 -1	LEAVE 128 -1
25	STAY 267 3	S/L 213 0	S/L 176 0	LEAVE 149 -1	LEAVE 129 -1
26	STAY 264 1	S/L 213 0	LEAVE 177 -1	LEAVE 150 -1	LEAVE 130 -2
27	S/L 261 1	LEAVE 212 -1	LEAVE 177 -2	LEAVE 151 -2	LEAVE 131 -2
28	MAND. RETIRE. 259	MAND. RETIRE. 211	MAND. RETIRE. 177	MAND. RETIRE. 152	MAND. RETIRE. 132

Table 4 (CONT.)

CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
COLONEL					
22	STAY 317 12	STAY 247 5	S/L 199 0	LEAVE 167 -1	LEAVE 143 -2
23	STAY 316 11	STAY 248 5	STAY 201 1	LEAVE 168 -1	LEAVE 145 -2
24	STAY 314 11	STAY 249 6	STAY 203 3	STAY 170 1	LEAVE 146 -1
25	STAY 313 11	STAY 250 7	STAY 206 4	STAY 174 3	STAY 149 2
26	S/L 312 0	LEAVE 251 -1	LEAVE 209 -2	LEAVE 178 -2	LEAVE 154 -2
27	S/L 309 0	LEAVE 251 -1	LEAVE 209 -2	LEAVE 179 -2	LEAVE 155 -3
28	LEAVE 306 -1	LEAVE 250 -2	LEAVE 210 -2	LEAVE 179 -3	LEAVE 156 -3
29	LEAVE 303 -1	LEAVE 249 -2	LEAVE 209 -3	LEAVE 180 -3	LEAVE 157 -4
30	MAND. RETIRE. 299	MAND. RETIRE. 247	MAND. RETIRE. 209	MAND. RETIRE. 180	MAND. RETIRE. 158

Table 5

RETIREMENT MODERNIZATION ACT  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	BASE CASE	RMA
<b>CAPTAIN</b>		
7	STAY 142 34	STAY 141 33
12	STAY 155 45	STAY 153 42
13	STAY 157 48	STAY 156 44
14	STAY 160 51	STAY 158 46
15	STAY 163 54	STAY 161 49
16	STAY 165 57	STAY 163 51
17	STAY 157 49	STAY 150 38
18	STAY 157 50	STAY 149 37
19	STAY 158 52	STAY 149 37
20	LEAVE 160 -1	STAY 150 1
21	LEAVE 161 -1	S/L 152 0
22	MAND. RETIRE. 162	MAND. RETIRE. 153

Table 5 (CONT.)

RETIREMENT MODERNIZATION ACT  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	BASE CASE	RMA	BASE CASE	RMA
LIEUTENANT COLONEL			COLONEL	
20	STAY 175 7	STAY 173 17		
21	STAY 176 6	STAY 174 16		
22	STAY 175 2	STAY 172 10	S/L 199 0	STAY 196 10
23	S/L 175 0	STAY 172 8	STAY 201 1	STAY 198 9
24	S/L 175 0	STAY 172 6	STAY 203 3	STAY 200 9
25	S/L 176 0	STAY 173 4	STAY 206 4	STAY 202 9
26	LEAVE 177 -1	STAY 173 2	LEAVE 209 -2	STAY 205 2
27	LEAVE 177 -2	S/L 174 0	LEAVE 209 -2	STAY 206 1
28	MAND. RETIRE. 177	MAND. RETIRE. 176	LEAVE 210 -2	S/L 208 0
29			LEAVE 209 -3	S/L 211 0
30			MAND. RETIRE. 209	MAND. RETIRE. 213

Table 6

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
CAPTAIN							
7	STAY 137 62	STAY 133 52	STAY 139 43	STAY 141 33	STAY 142 24	STAY 144 15	STAY 146 7
MAJOR							
12	STAY 147 69	STAY 149 60	STAY 151 51	STAY 153 42	STAY 156 33	STAY 158 25	STAY 162 18
13	STAY 149 70	STAY 151 61	STAY 153 53	STAY 156 44	STAY 158 36	STAY 161 28	STAY 166 21
14	STAY 151 72	STAY 153 63	STAY 156 55	STAY 158 46	STAY 161 38	STAY 165 31	STAY 169 25
15	STAY 152 73	STAY 155 65	STAY 158 57	STAY 161 49	STAY 164 41	STAY 168 34	STAY 173 28
16	STAY 154 74	STAY 157 66	STAY 160 59	STAY 163 51	STAY 167 44	STAY 171 37	STAY 176 32
17	STAY 133 53	STAY 139 48	STAY 144 43	STAY 150 38	STAY 157 34	STAY 164 30	STAY 172 27
18	STAY 129 49	STAY 136 45	STAY 143 41	STAY 149 37	STAY 157 34	STAY 165 31	STAY 174 29
19	STAY 127 46	STAY 134 43	STAY 142 40	STAY 149 37	STAY 158 35	STAY 167 34	STAY 177 33
20	STAY 125 7	STAY 133 5	STAY 142 3	STAY 150 1	S/L 160 0	LEAVE 170 -1	LEAVE 181 -3
21	STAY 124 4	STAY 133 3	STAY 142 1	S/L 152 0	LEAVE 162 -1	LEAVE 172 -2	LEAVE 182 -3
22	MAND. RETIRE. 122	MAND. RETIRE. 132	MAND. RETIRE. 143	MAND. RETIRE. 150	MAND. RETIRE. 163	MAND. RETIRE. 173	MAND. RETIRE. 184

Table 6 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
LIEUTENANT COLONEL							
20	STAY 161 37	STAY 165 30	STAY 169 24	STAY 173 17	STAY 178 11	STAY 183 6	STAY 191 4
21	STAY 160 34	STAY 165 28	STAY 169 22	STAY 174 16	STAY 179 10	STAY 185 6	STAY 193 4
22	STAY 157 26	STAY 162 21	STAY 167 16	STAY 172 10	STAY 178 6	STAY 184 2	S/L 193 0
23	STAY 155 21	STAY 161 17	STAY 166 12	STAY 172 8	STAY 178 3	S/L 185 0	LEAVE 195 -1
24	STAY 154 17	STAY 160 14	STAY 166 10	STAY 172 6	STAY 179 3	S/L 187 ?	LEAVE 196 -1
25	STAY 152 13	STAY 159 10	STAY 166 7	STAY 173 4	STAY 180 1	S/L 189 0	LEAVE 198 -1
26	STAY 151 3	STAY 153 6	STAY 166 4	STAY 173 2	STAY 182 1	LEAVE 191 -1	LEAVE 200 -2
27	STAY 149 4	STAY 157 3	STAY 166 2	S/L 174 0	LEAVE 183 -1	LEAVE 193 -2	LEAVE 202 -3
28	MAND. RETIRE. 148	MAND. RETIRE. 157	MAND. RETIRE. 167	MAND. RETIRE. 176	MAND. RETIRE. 185	MAND. RETIRE. 194	MAND. RETIRE. 204

Table 6 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL CIVILIAN EARNINGS UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
COLONEL							
22	STAY 182 32	STAY 187 25	STAY 191 17	STAY 196 10	STAY 202 4	S/L 210 )	LEAVE 221 -2
23	STAY 182 30	STAY 187 23	STAY 192 16	STAY 198 9	STAY 204 4	STAY 213 1	LEAVE 223 -3
24	STAY 183 27	STAY 183 21	STAY 194 15	STAY 200 9	STAY 207 5	STAY 216 3	S/L 225 0
25	STAY 183 24	STAY 189 19	STAY 196 14	STAY 202 9	STAY 210 5	STAY 220 4	STAY 230 3
26	STAY 184 15	STAY 191 11	STAY 198 6	STAY 205 2	S/L 214 0	LEAVE 225 -1	LEAVE 236 -3
27	STAY 184 11	STAY 191 3	STAY 199 4	STAY 206 1	LEAVE 216 -1	LEAVE 227 -2	LEAVE 238 -3
28	STAY 183 7	STAY 192 5	STAY 200 2	S/L 208 0	LEAVE 219 -1	LEAVE 230 -2	LEAVE 240 -4
29	STAY 183 4	STAY 192 2	STAY 201 1	S/L 211 0	LEAVE 221 -1	LEAVE 232 -3	LEAVE 242 -4
30	MAND. RETIRE. 183	MAND. RETIRE. 193	MAND. RETIRE. 203	MAND. RETIRE. 213	MAND. RETIRE. 223	MAND. RETIRE. 234	MAND. RETIRE. 244

Table 7

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

CAPTAIN

7	STAY 116 3	STAY 128 20	STAY 141 33	STAY 154 46	STAY 167 59
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MAJOR

12	STAY 127 17	STAY 140 29	STAY 153 42	STAY 167 55	STAY 180 69
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13	STAY 130 19	STAY 142 31	STAY 156 44	STAY 169 57	STAY 183 71
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14	STAY 133 21	STAY 145 33	STAY 158 46	STAY 172 60	STAY 186 73
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15	STAY 135 24	STAY 147 36	STAY 161 49	STAY 174 62	STAY 188 75
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16	STAY 138 26	STAY 150 38	STAY 163 51	STAY 177 64	STAY 191 77
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17	STAY 133 22	STAY 141 29	STAY 150 38	STAY 160 47	STAY 170 56
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18	STAY 134 23	STAY 141 29	STAY 149 37	STAY 158 45	STAY 167 53
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19	STAY 136 25	STAY 142 31	STAY 149 37	STAY 157 44	STAY 166 52
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20	LEAVE 139 -2	S/L 144 0	STAY 150 1	STAY 158 3	STAY 165 5
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21	LEAVE 140 -2	LEAVE 146 -1	S/L 152 0	STAY 158 2	STAY 165 3
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22	MAND. RETIRE. 141	MAND. RETIRE. 147	MAND. RETIRE. 153	MAND. RETIRE. 159	MAND. RETIRE. 165
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Table 7 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

LIEUTENANT COLONEL					
20	STAY 148 4	STAY 160 10	STAY 173 17	STAY 187 25	STAY 201 33
21	STAY 149 4	STAY 161 9	STAY 174 16	STAY 187 23	STAY 201 30
22	STAY 149 1	STAY 160 5	STAY 172 10	STAY 185 17	STAY 199 23
23	S/L 150 0	STAY 160 3	STAY 172 8	STAY 184 13	STAY 197 13
24	S/L 151 0	STAY 161 2	STAY 172 6	STAY 184 10	STAY 196 14
25	S/L 152 0	STAY 162 1	STAY 173 4	STAY 184 7	STAY 196 10
26	LEAVE 154 -1	S/L 163 0	STAY 173 2	STAY 184 4	STAY 195 6
27	LEAVE 155 -2	LEAVE 164 -1	S/L 174 0	STAY 185 2	STAY 195 3
28	MAND. RETIRE. 156	MAND. RETIRE. 166	MAND. RETIRE. 176	MAND. RETIRE. 186	MAND. RETIRE. 195

Table 7 (CONT.)

PROPORTIONAL CHANGES IN ANNUAL MILITARY EARNINGS UNDER THE PMA  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

COLONEL

	LEAVE	STAY	STAY	STAY	STAY
22	170 -1	181 4	196 10	211 18	227 26
23	S/L 172 ?	STAY 134 4	STAY 193 9	STAY 213 17	STAY 229 24
24	STAY 174 1	STAY 186 4	STAY 200 9	STAY 215 16	STAY 230 22
25	STAY 178 3	STAY 189 5	STAY 202 9	STAY 217 14	STAY 232 20
26	LEAVE 182 -1	S/L 192 0	STAY 205 2	STAY 219 6	STAY 234 11
27	LEAVE 183 -2	LEAVE 194 -1	STAY 206 1	STAY 220 4	STAY 235 3
28	LEAVE 185 -2	LEAVE 196 -1	S/L 203 0	STAY 222 2	STAY 236 5
29	LEAVE 186 -3	LEAVE 199 -1	S/L 211 ?	STAY 224 1	STAY 237 2
30	MAND. RETIRE. 188	MAND. RETIRE. 200	MAND. RETIRE. 213	MAND. RETIRE. 226	MAND. RETIRE. 239

Table 8

CHANGES IN THE DISCOUNT FACTOR UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
CAPTAIN					
7	STAY 272 86	STAY 189 51	STAY 141 33	STAY 110 23	STAY 90 17
12	STAY 279 91	STAY 201 60	STAY 153 42	STAY 122 31	STAY 100 24
13	STAY 281 93	STAY 203 62	STAY 156 44	STAY 124 33	STAY 103 26
14	STAY 282 95	STAY 206 64	STAY 158 46	STAY 127 35	STAY 105 28
15	STAY 283 96	STAY 208 66	STAY 161 49	STAY 129 37	STAY 107 30
16	STAY 283 97	STAY 210 68	STAY 163 51	STAY 132 40	STAY 110 32
17	STAY 251 66	STAY 190 49	STAY 150 38	STAY 123 30	STAY 103 25
18	STAY 246 61	STAY 188 47	STAY 149 37	STAY 122 30	STAY 103 25
19	STAY 243 59	STAY 187 46	STAY 149 37	STAY 123 30	STAY 104 26
20	STAY 241 4	STAY 187 2	STAY 150 1	S/L 124 0	S/L 106 0
21	STAY 239 2	STAY 187 1	S/L 152 0	S/L 126 0	S/L 107 0
22	MAND. RETIRE. 233	MAND. RETIRE. 187	MAND. RETIRE. 153	MAND. RETIRE. 128	MAND. RETIRE. 107

Table 8 (CONT.)

CHANGES IN THE DISCOUNT FACTOR UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	.9524	.9302	.9091	.8889	.8696
COLONEL					
22	STAY 320 31	STAY 246 18	STAY 196 10	STAY 161 6	STAY 136 3
23	STAY 319 29	STAY 247 16	STAY 193 9	STAY 163 6	STAY 138 3
24	STAY 318 26	STAY 248 16	STAY 200 9	STAY 166 6	STAY 141 4
25	STAY 317 24	STAY 249 14	STAY 202 9	STAY 169 6	STAY 144 4
26	STAY 315 11	STAY 250 5	STAY 205 2	STAY 172 1	S/L 148 0
27	STAY 313 7	STAY 250 3	STAY 206 1	S/L 175 0	S/L 151 0
28	STAY 311 4	STAY 251 2	S/L 203 0	S/L 178 0	LEAVE 154 -1
29	STAY 309 2	STAY 251 1	S/L 211 0	LEAVE 181 -1	LEAVE 158 -1
30	MAND. RETIRE. 306	MAND. RETIRE. 252	MAND. RETIRE. 213	MAND. RETIRE. 184	MAND. RETIRE. 161

Table 8 (CONT.)

CHANGES IN THE DISCOUNT FACTOR UNDER THE RMA  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
LIEUTENANT COLONEL					
20	STAY 287 41	STAY 218 26	STAY 173 17	STAY 141 12	STAY 119 9
21	STAY 285 36	STAY 213 23	STAY 174 16	STAY 142 11	STAY 120 8
22	STAY 279 25	STAY 215 16	STAY 172 10	STAY 142 7	STAY 120 5
23	STAY 274 19	STAY 213 12	STAY 172 8	STAY 142 5	STAY 121 3
24	STAY 271 15	STAY 212 10	STAY 172 6	STAY 143 4	STAY 122 2
25	STAY 267 11	STAY 211 7	STAY 173 4	STAY 144 2	STAY 124 1
26	STAY 264 7	STAY 211 4	STAY 173 2	STAY 146 1	S/L 125 0
27	STAY 261 2	STAY 210 1	S/L 174 0	S/L 148 0	S/L 128 0
28	MAND. RETIRE. 253	MAND. RETIRE. 210	MAND. RETIRE. 176	MAND. RETIRE. 150	MAND. RETIRE. 130

Table 9

PRESIDENT'S COMMISSION I  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	BASE CASE	PRES COMM I
<b>CAPTAIN</b>		
7	STAY 142 34	STAY 143 35
<b>MAJOR</b>		
12	STAY 155 45	STAY 156 32
13	STAY 157 48	STAY 159 32
14	STAY 160 51	STAY 162 32
15	STAY 163 54	STAY 165 32
16	STAY 165 57	STAY 167 32
17	STAY 157 49	STAY 155 16
18	STAY 157 50	STAY 154 13
19	STAY 158 52	STAY 155 11
20	LEAVE 160 -1	STAY 156 8
21	LEAVE 161 -1	STAY 158 8
22	MAND. RETIRE. 162	MAND. RETIRE. 160

Table 9 (CONT.)

PRESIDENT'S COMMISSION I  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	BASE CASE	PRES COMM I	BASE CASE	PRES COMM I
LIEUTENANT COLONEL			COLONEL	
20	STAY 175 7	STAY 179 28		
21	STAY 176 6	STAY 180 27		
22	STAY 175 2	STAY 178 22	S/L 199 0	STAY 213 39
23	S/L 175 0	STAY 177 18	STAY 201 1	STAY 217 40
24	S/L 175 0	STAY 177 16	STAY 203 3	STAY 221 41
25	S/L 176 0	STAY 178 14	STAY 206 4	STAY 225 42
26	LEAVE 177 -1	STAY 179 13	LEAVE 209 -2	STAY 230 45
27	LEAVE 177 -2	STAY 180 12	LEAVE 209 -2	STAY 235 47
28	MAND. RETIRE. 177	MAND. RETIRE. 182	LEAVE 210 -2	STAY 240 49
29			LEAVE 209 -3	STAY 245 52
30			MAND. RETIRE. 209	MAND. RETIRE. 252

Table 10

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASF CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
<b>CAPTAIN</b>							
7	STAY 139 64	STAY 140 54	STAY 141 45	STAY 143 35	STAY 144 26	STAY 145 16	STAY 147 7
12	STAY 150 53	STAY 152 50	STAY 154 41	STAY 156 32	STAY 158 23	STAY 160 14	STAY 162 5
13	STAY 152 53	STAY 154 49	STAY 157 40	STAY 159 32	STAY 161 23	STAY 164 14	STAY 166 6
14	STAY 154 57	STAY 157 49	STAY 159 40	STAY 162 32	STAY 165 23	STAY 167 15	STAY 170 7
15	STAY 156 56	STAY 159 48	STAY 162 40	STAY 165 32	STAY 167 23	STAY 170 15	STAY 173 7
16	STAY 158 55	STAY 161 47	STAY 164 39	STAY 167 32	STAY 170 24	STAY 174 16	STAY 177 8
17	STAY 137 31	STAY 143 26	STAY 149 21	STAY 155 16	STAY 160 11	STAY 166 6	STAY 172 1
18	STAY 134 25	STAY 141 21	STAY 147 17	STAY 154 13	STAY 161 9	STAY 168 5	STAY 174 1
19	STAY 132 20	STAY 140 17	STAY 147 14	STAY 155 11	STAY 163 8	STAY 170 5	STAY 178 2
20	STAY 131 14	STAY 140 12	STAY 148 10	STAY 156 8	STAY 165 6	STAY 173 3	STAY 182 1
21	STAY 130 11	STAY 140 10	STAY 149 9	STAY 158 8	STAY 168 7	STAY 177 5	STAY 186 4
22	MAND. RETIRE. 129	MAND. RETIRE. 140	MAND. RETIRE. 150	MAND. RETIRE. 160	MAND. RETIRE. 171	MAND. RETIRE. 181	MAND. RETIRE. 191

Table 10 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
LIEUTENANT COLONEL							
20	STAY 167 48	STAY 171 41	STAY 175 35	STAY 179 28	STAY 183 22	STAY 187 15	STAY 191 9
21	STAY 166 44	STAY 171 38	STAY 175 33	STAY 180 27	STAY 184 21	STAY 189 15	STAY 193 9
22	STAY 163 38	STAY 168 33	STAY 173 27	STAY 178 22	STAY 183 17	STAY 188 11	STAY 193 6
23	STAY 160 32	STAY 166 28	STAY 171 23	STAY 177 18	STAY 182 14	STAY 188 9	STAY 193 4
24	STAY 159 28	STAY 165 24	STAY 171 20	STAY 177 16	STAY 184 12	STAY 190 8	STAY 196 5
25	STAY 158 23	STAY 164 20	STAY 171 17	STAY 178 14	STAY 185 11	STAY 192 8	STAY 198 5
26	STAY 156 19	STAY 164 17	STAY 171 15	STAY 179 13	STAY 186 11	STAY 194 9	STAY 201 7
27	STAY 154 15	STAY 163 14	STAY 171 13	STAY 180 12	STAY 188 11	STAY 196 10	STAY 205 9
28	MAND. RETIRE. 154	MAND. RETIRE. 163	MAND. RETIRE. 173	MAND. RETIRE. 182	MAND. RETIRE. 191	MAND. RETIRE. 200	MAND. RETIRE. 210

Table 10 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL CIVILIAN EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
COLONEL							
22	STAY 199 62	STAY 204 54	STAY 208 47	STAY 213 39	STAY 217 32	STAY 222 25	STAY 227 17
23	STAY 201 60	STAY 206 53	STAY 211 47	STAY 217 40	STAY 222 33	STAY 227 26	STAY 232 20
24	STAY 204 59	STAY 209 53	STAY 215 47	STAY 221 41	STAY 226 35	STAY 232 29	STAY 237 23
25	STAY 207 58	STAY 213 53	STAY 219 47	STAY 225 42	STAY 231 37	STAY 237 32	STAY 243 26
26	STAY 210 58	STAY 217 54	STAY 223 49	STAY 230 45	STAY 237 41	STAY 244 36	STAY 250 32
27	STAY 212 57	STAY 220 54	STAY 227 50	STAY 235 47	STAY 242 43	STAY 250 40	STAY 257 36
28	STAY 215 56	STAY 223 54	STAY 231 51	STAY 240 49	STAY 248 46	STAY 256 44	STAY 265 42
29	STAY 218 56	STAY 227 54	STAY 236 53	STAY 245 52	STAY 255 50	STAY 264 49	STAY 273 48
30	MAND. RETIRE. 221	MAND. RETIRE. 232	MAND. RETIRE. 242	MAND. RETIRE. 252	MAND. RETIRE. 262	MAND. RETIRE. 272	MAND. RETIRE. 282

Table 11

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF SERVICE      PROPORTION OF BASE CASE MILITARY EARNINGS  
                                  .8      .9      1.0      1.1      1.2

CAPTAIN

7	STAY	STAY	STAY	STAY	STAY
	116	130	143	156	169
	9	22	35	48	62

MAJOR

12	STAY	STAY	STAY	STAY	STAY
	128	142	156	170	184
	8	20	32	44	56

13	STAY	STAY	STAY	STAY	STAY
	131	145	159	173	187
	8	20	32	43	55

14	STAY	STAY	STAY	STAY	STAY
	134	148	162	176	190
	9	20	32	43	55

15	STAY	STAY	STAY	STAY	STAY
	136	150	165	179	193
	9	20	32	43	54

16	STAY	STAY	STAY	STAY	STAY
	139	153	167	182	196
	10	21	32	42	53

17	STAY	STAY	STAY	STAY	STAY
	134	144	155	165	175
	3	9	16	23	29

18	STAY	STAY	STAY	STAY	STAY
	135	145	154	164	173
	2	7	13	18	23

19	STAY	STAY	STAY	STAY	STAY
	137	146	155	164	172
	2	7	11	15	19

20	STAY	STAY	STAY	STAY	STAY
	140	148	156	165	173
	2	5	8	11	14

21	STAY	STAY	STAY	STAY	STAY
	143	151	158	166	173
	4	6	8	10	12

22	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.
	147	153	160	167	174

Table 11 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF SERVICE      PROPORTION OF BASE CASE MILITARY EARNINGS  
                          .8      .9      1.0      1.1      1.2

LIEUTENANT COLONEL

	STAY	STAY	STAY	STAY	STAY
20	150	164	179	194	208
	10	19	28	37	47
21	151	165	180	194	209
	10	18	27	35	44
22	150	164	178	192	205
	7	15	22	30	37
23	150	164	177	190	203
	6	12	18	25	31
24	152	165	177	190	203
	5	11	16	22	27
25	153	166	178	190	202
	5	10	14	18	23
26	155	167	179	190	202
	6	10	13	17	20
27	157	168	180	191	202
	7	10	12	14	17
28	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.	MAND. RETIRE.
	161	171	182	192	203

Table 11 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN ANNUAL MILITARY EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE MILITARY EARNINGS				
	.8	.9	1.0	1.1	1.2
<b>COLONEL</b>					
22	STAY 177 17	STAY 195 28	STAY 213 39	STAY 231 51	STAY 249 62
23	STAY 181 18	STAY 199 29	STAY 217 40	STAY 234 51	STAY 252 61
24	STAY 185 20	STAY 203 30	STAY 221 41	STAY 238 51	STAY 256 61
25	STAY 189 23	STAY 207 33	STAY 225 42	STAY 243 52	STAY 261 62
26	STAY 194 27	STAY 212 36	STAY 230 45	STAY 248 54	STAY 266 63
27	STAY 199 30	STAY 217 38	STAY 235 47	STAY 252 55	STAY 270 64
28	STAY 204 33	STAY 222 41	STAY 240 49	STAY 257 57	STAY 275 64
29	STAY 210 37	STAY 228 45	STAY 245 52	STAY 263 59	STAY 281 66
30	MAND. RETIRE. 217	MAND. RETIRE. 234	MAND. RETIRE. 252	MAND. RETIRE. 269	MAND. RETIRE. 287

Table 12

PRESIDENT'S COMMISSION I - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
<b>CAPTAIN</b>					
7	STAY 272 86	STAY 191 53	STAY 143 35	STAY 112 25	STAY 91 13
12	STAY 278 78	STAY 203 49	STAY 156 32	STAY 125 21	STAY 103 13
13	STAY 279 77	STAY 206 49	STAY 159 32	STAY 127 20	STAY 105 13
14	STAY 281 77	STAY 208 49	STAY 162 32	STAY 130 20	STAY 108 13
15	STAY 281 75	STAY 210 48	STAY 165 32	STAY 133 20	STAY 111 12
16	STAY 281 73	STAY 212 48	STAY 167 32	STAY 136 20	STAY 114 12
17	STAY 245 35	STAY 191 24	STAY 155 16	STAY 129 10	STAY 110 6
18	STAY 238 27	STAY 188 19	STAY 154 13	STAY 130 8	STAY 112 5
19	STAY 234 21	STAY 187 15	STAY 155 11	STAY 132 7	STAY 114 4
20	STAY 232 13	STAY 187 10	STAY 156 8	STAY 134 6	STAY 117 4
21	STAY 230 11	STAY 188 9	STAY 158 8	STAY 137 6	STAY 121 5
22	MAND. RETIRE. 228	MAND. RETIRE. 188	MAND. RETIRE. 160	MAND. RETIRE. 140	MAND. RETIRE. 125

Table 12 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	.9524	.9302	.9091	.8889	.8696
LIEUTENANT COLONEL					
20	STAY 286 63	STAY 222 43	STAY 179 28	STAY 148 18	STAY 125 10
21	STAY 282 58	STAY 222 40	STAY 180 27	STAY 149 17	STAY 127 9
22	STAY 273 47	STAY 217 33	STAY 178 22	STAY 149 14	STAY 128 7
23	STAY 266 39	STAY 214 27	STAY 177 18	STAY 149 11	STAY 129 6
24	STAY 262 32	STAY 212 23	STAY 177 16	STAY 151 10	STAY 131 6
25	STAY 257 26	STAY 211 19	STAY 178 14	STAY 153 9	STAY 134 6
26	STAY 253 21	STAY 210 17	STAY 179 13	STAY 155 10	STAY 137 7
27	STAY 249 16	STAY 208 14	STAY 180 12	STAY 158 10	STAY 141 9
28	MAND. RETIRE. 245	MAND. RETIRE. 208	MAND. RETIRE. 182	MAND. RETIRE. 162	MAND. RETIRE. 145

Table 12 (CONT.)

PRESIDENT'S COMMISSION I - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	.9524	.9302	.9091	.8839	.8696
<b>COLONEL</b>					
22	STAY 337 85	STAY 264 58	STAY 213 39	STAY 176 26	STAY 148 15
23	STAY 337 91	STAY 266 57	STAY 217 40	STAY 180 27	STAY 152 16
24	STAY 337 79	STAY 269 57	STAY 221 41	STAY 185 28	STAY 157 18
25	STAY 336 77	STAY 272 57	STAY 225 42	STAY 190 30	STAY 163 21
26	STAY 336 76	STAY 275 58	STAY 230 45	STAY 196 34	STAY 170 25
27	STAY 335 73	STAY 277 58	STAY 235 47	STAY 202 37	STAY 176 29
28	STAY 334 70	STAY 280 58	STAY 240 49	STAY 209 41	STAY 184 34
29	STAY 333 68	STAY 283 59	STAY 245 52	STAY 216 45	STAY 193 40
30	MAND. RETIRE. 332	MAND. RETIRE. 286	MAND. RETIRE. 252	MAND. RETIRE. 225	MAND. RETIRE. 204

Table 13

PRESIDENT'S COMMISSION II  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PRES COMM I	PRES COMM II	COMPLETED YEARS OF SERVICE	PRES COMM I	PRES COMM II
<b>CAPTAIN</b>					
7	STAY 143 35	STAY 145 37			
12	STAY 156 32	STAY 160 35	22	MAND. RETIRE. 160	STAY 167 14
13	STAY 159 32	STAY 163 36	23		STAY 170 15
14	STAY 162 32	STAY 166 36	24		STAY 173 17
15	STAY 165 32	STAY 169 36	25		STAY 177 18
16	STAY 167 32	STAY 173 37	26		STAY 181 22
17	STAY 155 16	STAY 159 21	27		STAY 186 25
18	STAY 154 13	STAY 159 17	28		STAY 192 29
19	STAY 155 11	STAY 160 16	29		STAY 198 34
20	STAY 156 3	STAY 162 13	30	MAND. RETIRE. 205	
21	STAY 153 3	STAY 164 14			

Table 13 (CONT.)

PRESIDENT'S COMMISSION II  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PRES COMM I	PRES COMM II	PRES COMM I	PRES COMM II
LIEUTENANT COLONEL			COLONEL	
20	STAY 179 23	STAY 187 37		
21	STAY 180 27	STAY 189 36		
22	STAY 178 22	STAY 190 34	STAY 213 39	STAY 213 39
23	STAY 177 18	STAY 191 33	STAY 217 40	STAY 217 40
24	STAY 177 16	STAY 194 33	STAY 221 41	STAY 221 41
25	STAY 178 14	STAY 197 33	STAY 225 42	STAY 225 42
26	STAY 179 13	STAY 200 34	STAY 230 45	STAY 230 45
27	STAY 180 12	STAY 203 36	STAY 235 47	STAY 235 47
28	MAND. RETIRE. 182	STAY 208 39	STAY 240 49	STAY 240 49
29		STAY 214 42	STAY 245 52	STAY 245 52
30		MAND. RETIRE. 220	MAND. RETIRE. 252	MAND. RETIRE. 252

Table 14

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL CIV EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
<b>CAPTAIN</b>							
7	STAY 142 67	STAY 143 57	STAY 144 47	STAY 145 37	STAY 146 27	STAY 147 18	STAY 148 8
<b>MAJOR</b>							
12	STAY 155 64	STAY 157 54	STAY 158 45	STAY 160 35	STAY 161 26	STAY 163 17	STAY 165 8
13	STAY 158 63	STAY 159 54	STAY 161 45	STAY 163 36	STAY 164 26	STAY 166 17	STAY 168 8
14	STAY 161 63	STAY 163 54	STAY 164 45	STAY 166 36	STAY 168 27	STAY 170 18	STAY 172 9
15	STAY 163 63	STAY 165 54	STAY 167 45	STAY 169 36	STAY 171 27	STAY 174 19	STAY 176 10
16	STAY 166 63	STAY 168 54	STAY 170 45	STAY 173 37	STAY 175 28	STAY 177 20	STAY 180 12
17	STAY 152 46	STAY 154 37	STAY 157 29	STAY 159 21	STAY 162 12	STAY 165 5	STAY 172 1
18	STAY 151 42	STAY 154 34	STAY 156 26	STAY 159 17	STAY 162 9	STAY 165 2	S/L 174 0
19	STAY 151 39	STAY 154 31	STAY 157 23	STAY 160 16	STAY 163 8	STAY 167 2	S/L 177 0
20	STAY 152 35	STAY 155 28	STAY 159 20	STAY 162 13	STAY 165 6	LEAVE 170 -1	LEAVE 180 -3

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL CIV EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
MAJOR							
21	STAY 154 34	STAY 157 27	STAY 161 20	STAY 164 14	STAY 168 7	S/L 171 0	LEAVE 182 -3
22	STAY 155 33	STAY 159 27	STAY 163 21	STAY 167 14	STAY 171 8	STAY 175 2	LEAV <sup>W</sup> 183 -3
23	STAY 157 33	STAY 161 27	STAY 166 21	STAY 170 15	STAY 174 10	STAY 179 4	LEAV <sup>W</sup> 185 -2
24	STAY 159 32	STAY 164 27	STAY 169 22	STAY 173 17	STAY 173 12	STAY 183 6	STAY 188 1
25	STAY 161 32	STAY 167 27	STAY 172 23	STAY 177 19	STAY 182 14	STAY 188 9	STAY 193 5
26	STAY 164 33	STAY 170 29	STAY 176 25	STAY 181 22	STAY 187 18	STAY 193 14	STAY 199 10
27	STAY 167 34	STAY 173 31	STAY 180 28	STAY 186 25	STAY 193 22	STAY 199 19	STAY 206 16
28	STAY 170 35	STAY 177 33	STAY 184 31	STAY 192 29	STAY 199 27	STAY 206 25	STAY 213 23
29	STAY 174 37	STAY 182 36	STAY 190 35	STAY 198 34	STAY 206 32	STAY 214 31	STAY 221 30
30	MAND. RETIRE. 173	MAND. RETIRE. 187	MAND. RETIRE. 196	MAND. RETIRE. 205	MAND. RETIRE. 213	MAND. RETIRE. 222	MAND. RETIRE. 231

Table 14 (CONT.)

**PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL CIV EARNINGS  
(THOUSANDS OF DOLLARS)**

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
<b>LIEUTENANT COLONEL</b>							
20	STAY 177 58	STAY 181 51	STAY 184 44	STAY 187 37	STAY 191 29	STAY 194 22	STAY 197 15
21	STAY 179 56	STAY 182 50	STAY 186 43	STAY 189 36	STAY 193 30	STAY 197 23	STAY 201 16
22	STAY 178 53	STAY 182 47	STAY 186 41	STAY 190 34	STAY 194 28	STAY 198 22	STAY 202 15
23	STAY 179 50	STAY 182 44	STAY 187 39	STAY 191 33	STAY 196 27	STAY 200 21	STAY 204 16
24	STAY 179 48	STAY 184 43	STAY 189 38	STAY 194 33	STAY 199 27	STAY 203 22	STAY 208 17
25	STAY 181 46	STAY 186 42	STAY 191 37	STAY 197 33	STAY 202 28	STAY 207 24	STAY 212 19
26	STAY 182 45	STAY 188 42	STAY 194 38	STAY 200 34	STAY 206 30	STAY 211 27	STAY 217 23
27	STAY 184 45	STAY 190 42	STAY 197 39	STAY 203 36	STAY 210 33	STAY 216 30	STAY 223 27
28	STAY 187 45	STAY 194 43	STAY 201 41	STAY 208 39	STAY 215 37	STAY 223 35	STAY 230 32
29	STAY 190 45	STAY 198 44	STAY 206 43	STAY 214 42	STAY 222 41	STAY 230 40	STAY 237 39
30	MAND. RETIRE. 194	MAND. RETIRE. 202	MAND. RETIRE. 211	MAND. RETIRE. 220	MAND. RETIRE. 229	MAND. RETIRE. 237	MAND. RETIRE. 246

Table 14 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL CIV. EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE CIVILIAN EARNINGS						
	.7	.8	.9	1.0	1.1	1.2	1.3
<b>COLONEL</b>							
22	STAY 199 62	STAY 204 54	STAY 208 47	STAY 213 39	STAY 217 32	STAY 222 25	STAY 227 17
23	STAY 201 62	STAY 206 53	STAY 211 47	STAY 217 40	STAY 222 33	STAY 227 26	STAY 232 20
24	STAY 204 59	STAY 209 53	STAY 215 47	STAY 221 41	STAY 226 35	STAY 232 29	STAY 237 23
25	STAY 207 58	STAY 213 53	STAY 219 47	STAY 225 42	STAY 231 37	STAY 237 32	STAY 243 26
26	STAY 210 58	STAY 217 54	STAY 223 49	STAY 230 45	STAY 237 41	STAY 244 36	STAY 250 32
27	STAY 212 57	STAY 220 54	STAY 227 50	STAY 235 47	STAY 242 43	STAY 250 40	STAY 257 36
28	STAY 215 56	STAY 223 54	STAY 231 51	STAY 240 49	STAY 248 46	STAY 256 44	STAY 265 42
29	STAY 218 56	STAY 227 54	STAY 236 53	STAY 245 52	STAY 255 50	STAY 264 49	STAY 273 48
30	MAND. RETIRE. 221	MAND. RETIRE. 232	MAND. RETIRE. 242	MAND. RETIRE. 252	MAND. RETIRE. 262	MAND. RETIRE. 272	MAND. RETIRE. 282

**PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL MIL EARNINGS  
(THOUSANDS OF DOLLARS)**

COMPLETED YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

## CAPTAIN

	STAY	STAY	STAY	STAY	STAY
7	117	131	145	159	172
	10	23	37	51	65

**MAJOR**

12	STAY 130 9	STAY 145 22	STAY 160 35	STAY 175 48	STAY 189 61
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	STAY	STAY	STAY	STAY	STAY
13	133	148	163	178	193
	10	23	36	48	61

	STAY	STAY	STAY	STAY	STAY
14	136	151	166	182	197
	11	23	36	49	62

15	STAY 139 12	STAY 154 24	STAY 169 36	STAY 185 49	STAY 200 61
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16	STAY 142 13	STAY 157 25	STAY 173 37	STAY 188 49	STAY 204 62
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	STAY	STAY	STAY	STAY	STAY
17	133	145	159	173	187
	2	10	21	31	41

18	STAY 134 1	STAY 145 8	STAY 159 17	STAY 173 27	STAY 187 37
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	STAY	STAY	STAY	STAY	STAY
19	136	146	160	174	183
	1	6	16	25	34

	LEAVE	STAY	STAY	STAY	STAY
20	138	148	162	176	189
	-2	5	13	22	30

Table 15 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL MIL EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE MILITARY EARNINGS				
	.8	.9	1.0	1.1	1.2
<b>MAJOR</b>					
21	LEAVE 139 -2	STAY 150 5	STAY 164 14	STAY 178 22	STAY 192 30
22	LEAVE 141 -1	STAY 153 7	STAY 167 14	STAY 181 22	STAY 195 30
23	STAY 142 1	STAY 156 8	STAY 170 15	STAY 184 23	STAY 198 30
24	STAY 146 3	STAY 160 10	STAY 173 17	STAY 187 24	STAY 201 31
25	STAY 149 5	STAY 163 12	STAY 177 18	STAY 191 25	STAY 205 32
26	STAY 154 9	STAY 168 15	STAY 181 22	STAY 195 28	STAY 209 34
27	STAY 159 13	STAY 172 19	STAY 186 25	STAY 200 31	STAY 214 37
28	STAY 164 13	STAY 178 24	STAY 192 29	STAY 206 35	STAY 219 40
29	STAY 170 23	STAY 184 28	STAY 198 34	STAY 212 39	STAY 226 44
30	MAND. RETIRE. 177	MAND. RETIRE. 191	MAND. RETIRE. 205	MAND. RETIRE. 219	MAND. RETIRE. 233

Table 15 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL MIL EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	PROPORTION OF BASE CASE MILITARY EARNINGS				
	.8	.9	1.0	1.1	1.2
LIEUTENANT COLONEL					
20	STAY 155 15	STAY 171 26	STAY 187 37	STAY 204 47	STAY 220 58
21	STAY 157 16	STAY 173 26	STAY 189 36	STAY 206 47	STAY 222 57
22	STAY 158 15	STAY 174 25	STAY 190 34	STAY 206 44	STAY 222 54
23	STAY 159 15	STAY 175 24	STAY 191 33	STAY 207 42	STAY 223 51
24	STAY 162 15	STAY 178 24	STAY 194 33	STAY 210 41	STAY 225 50
25	STAY 165 17	STAY 181 25	STAY 197 33	STAY 212 40	STAY 228 48
26	STAY 168 19	STAY 184 27	STAY 200 34	STAY 215 42	STAY 231 49
27	STAY 172 22	STAY 188 29	STAY 203 36	STAY 219 43	STAY 235 50
28	STAY 177 26	STAY 193 32	STAY 208 39	STAY 224 45	STAY 240 52
29	STAY 182 32	STAY 198 36	STAY 214 42	STAY 229 48	STAY 245 54
30	MAND. PETIRE. 189	MAND. RETIRE. 204	MAND. PETIRE. 220	MAND. RETIRE. 236	MAND. RETIRE. 251

Table 15 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN ANNUAL MIL EARNINGS  
(THOUSANDS OF DOLLARS)

COMPLETED  
YEARS OF PROPORTION OF BASE CASE MILITARY EARNINGS  
SERVICE .8 .9 1.0 1.1 1.2

COLONEL

	STAY	STAY	STAY	STAY	STAY
22	177 17	195 28	213 39	231 51	249 62
23	STAY 181 18	STAY 199 29	STAY 217 40	STAY 234 51	STAY 252 61
24	STAY 185 20	STAY 203 30	STAY 221 41	STAY 238 51	STAY 256 61
25	STAY 189 23	STAY 207 33	STAY 225 42	STAY 243 52	STAY 261 62
26	STAY 194 27	STAY 212 36	STAY 230 45	STAY 248 54	STAY 266 63
27	STAY 199 30	STAY 217 38	STAY 235 47	STAY 252 55	STAY 270 64
28	STAY 204 33	STAY 222 41	STAY 240 49	STAY 257 57	STAY 275 64
29	STAY 210 37	STAY 228 45	STAY 245 52	STAY 263 59	STAY 281 66
30	MAND. RETIRE. 217	MAND. RETIRE. 234	MAND. RETIRE. 252	MAND. RETIRE. 269	MAND. RETIRE. 287

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Table 16

PRESIDENT'S COMMISSION II - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE		DISCOUNT FACTOR				
		.9524	.9302	.9091	.8889	.8696
<b>CAPTAIN</b>						
	7	STAY 282 96	STAY 196 58	STAY 145 37	STAY 113 26	STAY 91 19
<b>MAJOR</b>						
	12	STAY 292 92	STAY 210 56	STAY 160 35	STAY 126 22	STAY 103 14
	13	STAY 294 92	STAY 213 57	STAY 163 36	STAY 129 22	STAY 106 14
	14	STAY 296 92	STAY 217 57	STAY 166 36	STAY 132 22	STAY 109 14
	15	STAY 297 91	STAY 219 58	STAY 169 36	STAY 135 23	STAY 112 14
	16	STAY 299 91	STAY 222 58	STAY 173 37	STAY 139 23	STAY 115 14
	17	STAY 271 62	STAY 204 37	STAY 159 21	STAY 128 10	STAY 103 4
	18	STAY 267 56	STAY 202 33	STAY 159 17	STAY 129 7	STAY 109 2
	19	STAY 265 52	STAY 202 30	STAY 160 16	STAY 130 5	STAY 111 1
	20	STAY 265 46	STAY 204 27	STAY 162 13	STAY 132 3	LEAVE 114 -1

Table 16 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
MAJOR					
21	STAY 264 45	STAY 205 27	STAY 164 14	STAY 135 4	LEAVE 116 -1
22	STAY 264 44	STAY 207 27	STAY 167 14	STAY 138 5	LEAVE 118 -1
23	STAY 264 44	STAY 209 27	STAY 170 15	STAY 141 6	LEAVE 120 -1
24	STAY 264 43	STAY 211 28	STAY 173 17	STAY 145 8	STAY 123 1
25	STAY 264 42	STAY 214 29	STAY 177 19	STAY 150 10	STAY 128 4
26	STAY 264 43	STAY 217 31	STAY 181 22	STAY 155 14	STAY 134 8
27	STAY 265 44	STAY 220 33	STAY 186 25	STAY 160 13	STAY 140 12
28	STAY 265 44	STAY 223 36	STAY 192 29	STAY 167 23	STAY 148 13
29	STAY 266 45	STAY 227 39	STAY 198 34	STAY 175 29	STAY 157 25
30	MAND. RETIRE. 266	MAND. RETIRE. 231	MAND. RETIRE. 205	MAND. RETIRE. 184	MAND. RETIRE. 167

Table 16 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	DISCOUNT FACTOR				
	.9524	.9302	.9091	.8889	.8696
LIEUTENANT COLONEL					
20	STAY 306 83	STAY 235 56	STAY 187 37	STAY 153 23	STAY 128 13
21	STAY 304 80	STAY 236 55	STAY 189 36	STAY 156 23	STAY 131 13
22	STAY 300 74	STAY 235 51	STAY 190 34	STAY 157 22	STAY 133 12
23	STAY 296 69	STAY 235 48	STAY 191 33	STAY 159 21	STAY 135 12
24	STAY 294 65	STAY 236 47	STAY 194 33	STAY 162 22	STAY 139 13
25	STAY 293 62	STAY 237 45	STAY 197 33	STAY 166 22	STAY 143 14
26	STAY 291 60	STAY 238 45	STAY 200 34	STAY 170 25	STAY 148 17
27	STAY 289 58	STAY 240 46	STAY 203 36	STAY 175 28	STAY 153 21
28	STAY 289 57	STAY 243 47	STAY 208 39	STAY 182 32	STAY 161 26
29	STAY 288 55	STAY 246 48	STAY 214 42	STAY 189 37	STAY 169 32
30	MAND. RETIRE. 288	MAND. RETIRE. 249	MAND. RETIRE. 220	MAND. RETIRE. 197	MAND. RETIRE. 179

Table 16 (CONT.)

PRESIDENT'S COMMISSION II - CHANGES IN THE DISCOUNT FACTOR  
(THOUSANDS OF DOLLARS)

COMPLETED YEARS OF SERVICE	.9524	DISCOUNT FACTOR	.9302	.9091	.8889	.8696
<b>COLONEL</b>						
22	STAY 337 85	STAY 264 58	STAY 213 39	STAY 176 26	STAY 148 15	
23	STAY 337 81	STAY 266 57	STAY 217 40	STAY 180 27	STAY 152 16	
24	STAY 337 79	STAY 269 57	STAY 221 41	STAY 185 28	STAY 157 18	
25	STAY 336 77	STAY 272 57	STAY 225 42	STAY 190 30	STAY 163 21	
26	STAY 336 76	STAY 275 58	STAY 230 45	STAY 196 34	STAY 170 25	
27	STAY 335 73	STAY 277 58	STAY 235 47	STAY 202 37	STAY 176 29	
28	STAY 334 70	STAY 280 58	STAY 240 49	STAY 209 41	STAY 184 34	
29	STAY 333 68	STAY 283 59	STAY 245 52	STAY 216 45	STAY 193 40	
30	MAND. RETIRE. 332	MAND. RETIRE. 286	MAND. RETIRE. 252	MAND. RETIRE. 225	MAND. RETIRE. 204	

Table 17  
STATE DESCRIPTIONS

State Number	Grade	Component	Promotion Group
1	Captain	Reserve	
2	Captain	Regular	
3	Major	Reserve	4
4	Major	Reserve	3
5	Major	Reserve	2
6	Major	Reserve	1
7	Major	Regular	4
8	Major	Regular	3
9	Major	Regular	2
10	Major	Regular	1
11	Lieutenant Colonel	Reserve	4
12	Lieutenant Colonel	Reserve	3
13	Lieutenant Colonel	Reserve	2
14	Lieutenant Colonel	Reserve	1
15	Lieutenant Colonel	Regular	4
16	Lieutenant Colonel	Regular	3
17	Lieutenant Colonel	Regular	2
18	Lieutenant Colonel	Regular	1
19	Colonel	Reserve	4
20	Colonel	Reserve	3
21	Colonel	Reserve	2
22	Colonel	Reserve	1
23	Colonel	Regular	4
24	Colonel	Regular	3
25	Colonel	Regular	2
26	Colonel	Regular	1
27	The Civilian State		

Table 18  
YEAR OF SERVICE AGGREGATIONS FOR PROMOTION GROUPS

Grade/Promotion Group	Years of Service
<b>Major</b>	
1	8-10
2	11-12
3	13-15
4	16-17
<b>Lieutenant Colonel</b>	
1	11-13
2	14-16
3	17-18
4	19-24
<b>Colonel</b>	
1	13-16
2	17-21
3	22-23
4	24-29